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We welcome you to pursue your postgraduate business education with us.

A business education from the University of Adelaide Business School opens doors to a world of opportunities. Our graduates are highly sought after by employers worldwide and recognised as accomplished individuals, ready to make their impact in the business world. Let us be part of your success.

“Economics... We offer you a global view! Welcome.

There’s more to Economics than you might think. It’s about understanding human behaviour and interactions, using your creativity to solve problems and making a difference to your society and the world.

Our goal is to see you make a difference. Our graduates are sought after on the world stage. Join us, our programs give you more!”
Adelaide City of Culture

When you study at the University of Adelaide, you study in the City of Adelaide – the capital of South Australia. Adelaide is a city of great visual harmony and classical elegance, set beside the River Torrens, between the Adelaide Hills and the waters of the Gulf of St Vincent. Adelaide is a safe and friendly place to live and study with an array of cafes and shops reflecting the diversity of our ethnic communities. It is also known to many as the gateway to Outback Australia – with the Flinders Ranges only 4 hours north of Adelaide.

Excellent Support Services

From the moment you step onto the campus, you can expect a range of high quality support services designed to help you settle quickly and succeed in your studies. A Maths Drop In Centre, Transition Unit, Language and Writing Centre, counselling services, a peer networking program and health services are just some examples of the support services on offer to help you seamlessly fit into your university education.
ASSOCIATED WITH 5 NOBEL PRIZE WINNERS

REGULARLY RANKED IN TOP 1% OF UNIVERSITIES WORLDWIDE

PRODUCED 106 RHODES SCHOLARS

PRODUCED 122 FULBRIGHT SCHOLARS

150,000 ALUMNI LIVING IN 80 COUNTRIES WORLD WIDE

5500 INTERNATIONAL STUDENTS FROM 95 COUNTRIES
WHY UNDERTAKE BUSINESS AND ECONOMICS STUDIES AT THE UNIVERSITY OF ADELAIDE?

Contemporary Thinking
The University of Adelaide espouses fresh thinking. We advocate innovative ideas and encourage diversity, critical thought and interaction amongst students and staff. As a centre of academic excellence, we pride ourselves on working and thinking outside the square. You can expect to be challenged every day to stretch your mindset and be exposed to ideas beyond the traditional curriculum.

CFA Program Partner
Our finance programs have achieved endorsement from the Chartered Financial Analyst (CFA) Institute in the United States as a CFA Program Partner. Being one of only five Business Schools in Australia to be awarded the status of a CFA Program Partner is an accomplishment that exemplifies the quality of our programs and our commitment to benchmark our teaching curriculum. You can kick-start your career development and apply classroom learning through a series of industry engagement programs, such as “On the Couch”, “Leadership Forums” and “G.C. Harcourt Visiting Professorship Lectures”.

These programs not only advance the academic curriculum, they also extend your experience in studying a Business or Economics program.

What’s more, our flagship Business & Economics Internship Program allows you to undertake practical and relevant work experience, develop work ready skills and knowledge directly related to your field, gain insights into career pathways, and build your industry contacts and professional networks.

This is just one of the ways in which we support your professional development and give you the opportunity gain a competitive edge in today’s employment environment; your future is our business.

Inspiring Success
The University of Adelaide has a rich tradition of inspiring students to achieve their very best academically. The growing list of accolades amongst our graduates authenticates our success in providing an encouraging learning environment.

The announcement of a Fulbright Scholar and Rhodes Scholar from our MBA and Economics programs as well as the outstanding performance of our students at the national UBS Investment Banking Challenge competition are just some of our success stories.

Academic Excellence
Our reputation and location bring some of the most inspirational and thought-provoking leaders in the world through our doors. Experts in their specialist fields, our academic staff are at the centre of our international academic and business success.

Working as the interface between the worlds of academia and industry, they frequently provide advice to government bodies, address international conferences and foster close relationships with professional bodies and the corporate world.

You will benefit from cutting edge research and insights of academics who push the boundaries to achieve breakthroughs. Their ongoing rigorous and first class research generates important and innovative ideas that improve business practices and influence a generation of business professionals. Many have authored textbooks you will use in classroom, ensuring that you benefit from the latest developments and trends in global business.

Dynamic Classroom Experience
You can expect to interact with and learn from leading experts. They not only facilitate the sharing of information but more importantly, they elicit responses, spur dialogues, encourage difference of opinions and debate. The challenging classroom mix of intellectual capital and high quality teaching in turn fosters the development of an exceptional student body whom we expect to create the dynamism of tomorrow’s business.

Top Class Facilities
As a postgraduate student you will have access to the Professions Student Support Hub. The Hub is the social centre for our student body. It features technologically advanced resources and comfortable amenities to support your study at the University. A spacious student lounge, advanced 24 hour computer suites, customised lockers together with dedicated staff make exchanging information and group work a breeze. You can be assured that every aspect of our infrastructure has been carefully designed to facilitate and enhance your learning experience. Our advisers for Business and Economics programs are also located within the Hub to ensure that you are well versed with the academic conventions.

Diverse Programs
The complexities of the global business world warrant a wide range of business qualifications that will confront the challenges and exploit the opportunities of today’s competitive marketplace.

Programs include the MBA and a full spectrum of specialist Master degrees in Business, Economics and Trade.
Support Services
Professions Learning Centre
The Professions Learning Centre (PLC) provides FREE academic learning support to postgraduate coursework students within the Faculty of the Professions. Learning Advisers can provide academic advice to assist you in enhancing your understanding and use of academic language, appropriate assignment structure, referencing conventions and much more. We are committed to making your learning experience at the University of Adelaide more productive, satisfying and successful.
The PLC is located at Level 1, Nexus 10, 10 Pulteney Street. For further information or an appointment email: professions.learningcentre@adelaide.edu.au

Mentoring Program
A student mentoring program offers new students the opportunity to have a senior student, mentor them through their first semester. Social and networking activities along with practical information sessions are provided to support a smooth transition into postgraduate studies.

Student Exchange Program
Students at the University of Adelaide have the opportunity to study towards their degree at a variety of leading Universities world-wide. Through the Adelaide Abroad Student Exchange program, students can study one or two semesters at one of the University of Adelaide’s exchange partner institutions.

International study experiences are a valuable addition to any degree, and this is especially true for business, finance and economics programs. Undertaking part of your degree at a world renowned University or Business School can give you a range of advantages over your peers; whether it be in knowledge in regionally specific commercial law, global contacts and networks, or a competitive edge in the graduate employment market.
The Faculty of the Professions is committed to providing international experiences to our students. As a commerce, finance or economics student you can receive specialised program advice to plan an international experience into your studies. In addition to this program support, you also have access to the full range of Adelaide Abroad support services, including access to loans and scholarships to help fund your exchange.
The view from the plane before landing to Vantaa airport was spectacular; all the buildings were covered with thick white snow. I welcomed by sunshine but -14°C.
The class size is around 15 to 25 students, depending on the course. Each course is delivered in intensive mode; every Monday, Wednesday, Friday evenings and Saturday over two weeks. In general, the workload is lesser compared to Adelaide's. There are plenty of in-class activities on each session such as group discussion and presentation, which are part of the course evaluation. Final exam can be either in-class exam or take home assignment.
Different with other semester exchange, Aalto MBA exchange program is only for eight weeks (two courses), anytime throughout the year. Therefore there is no proper orientation program, but their MBA coordinators are very friendly and helpful. My peers also had been very helpful in helping me to settling down especially for the freezing weather (coldest two weeks in February were -18°C to -28°C).
There are many activities to warm you up during winter - skiing, ice hockey, downhill and snowboarding. Avantouinti (swimming in an ice hole) is a fun and exciting experience. Basically people will go for hot sauna first, followed by a quick dip (5 seconds to 2 minutes) in an ice hole. It relaxes and refreshes the body while improving stress tolerance levels.
I found Finns are pretty shy at the beginning, but they can soon become your good friends once the ice is broken. You have to take initiative to speak to them first. Although English is widely spoken in Helsinki, it would be handy if you picked up some simple Finnish, particularly in supermarket, where majority of the food labels are in Finnish and Swedish.
I would advise to get a sim card (~€18) at the airport (check roaming for your mobile provider; i.e. Vodafone has no roaming in Finland) and remember to change your credit card/debit card’s contact mobile number to your new number, otherwise you may face problem when using credit card for online purchase. Credit card is widely accepted in Finland, even for small amount like €3.
Appreciated the Aalto International Student Service managed to get me a shared apartment in the city within very short notice, which saved lot of transportation cost. Sharing a flat with other younger exchange students from Germany, Brazil and America has been memor able. We had lot of house parties, cooking and travelling together.
Lunch at university cafeteria is only cost about €2-4, but you’ll need a local student ID. Eating out can be expensive, easily €10-20 for a meal in decent restaurants. However, there are many restaurants serve buffet lunch for €8-15 during weekdays. Amongst supermarkets: S-Market, Prisma, K-Market, Lidl; Lidl offers the cheapest price but with limited varieties.
Helsinki is a strategic location if you want to travel. Porvoo, Finland second oldest town is only an hour by bus. Tallinn, Estonia is a must go destination, just three hours by ferries. My most unforgettable journey was taking St Peterline to St Petersburg, Russia. Owing to the frozen sea condition, the ferry took additional nine hours, made it to 21 hours to reach St Petersburg from Helsinki. I found the management was fairly poor in managing this “expected” crisis. As this is the only way to travel to Russia without a Visa, be prepared for some delay if you were travelling during winter.
The Master of Commerce provides you with the opportunity to design an individual program to suit your particular needs and interests.

**Key Features**
- A program that seeks to provide theoretically grounded coverage of key conceptual and practical developments across a spectrum of disciplines.
- Suitable for professionals requiring generalist business knowledge.
- Graduate Certificate pathway may be used as an introductory program towards the Master of Commerce.

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**Adelaide is a great city for international students to live and study. Friendly people and an excellent study environment are a couple of reasons why I chose to undertake a Master degree here. The academically demanding curriculum and the culture of excellence at the University of Adelaide provided me with great motivation to achieve the skills and knowledge I desire.**

Aloke Bikkina  
Master of Commerce

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**MASTER 36 units/1.5 years**

Accounting Concepts & Methods (M) (3)  
Economic Principles (M) (3)  
Quantitative Methods (M) (3)  
+ one of the following (3)  
Principles of Finance (M)  
Management Practice (M)  
Marketing Principles (M)  
+ six disciplined related courses (18)  
+ two electives* (6)

**DIPLOMA 24 units/1 year**

Accounting Concepts & Methods (M) (3)  
Economic Principles (M) (3)  
Quantitative Methods (M) (3)  
+ one of the following, dependent on future stream requirement (3)  
Principles of Finance (M)  
Management Practice (M)  
Marketing Principles (M)  
+ four commerce courses (12)

**CERTIFICATE 12 units/0.5 years**

Accounting Concepts & Methods (M) (3)  
Economic Principles (M) (3)  
Quantitative Methods (M) (3)  
+ one of the following, dependent on future stream requirement (3)  
Principles of Finance (M)  
Management Practice (M)  
Marketing Principles (M)  
* Unless exempted, international students are required to undertake Business Communications (M) which will be presented in lieu of an elective.
The Master of International Business provides students with an understanding of the key concepts of international business with a global perspective, and a particular focus on the Asian context. Students acquire relevant analytical and practical skills to examine the forces that shape the changing of international business environments and operations, and make high quality international business decisions at both the macroeconomic and firm levels.

Suitable for pre-experience and early career professionals who wish to embark on career in international business and seek employment in international business development and sales, export and import management, management consulting, trade and investment analysis, trade and investment policy, and joint venture management.

Key features

- Overseas experience through an organised Study Abroad Program or overseas exchange with our key partner institutions;
- Industry placement with an internship; and
- An opportunity to develop specialisation through streaming elective courses in International Law or Economics and International Trade.

STUDY PLAN: 36 units/1.5 years

<table>
<thead>
<tr>
<th>Course</th>
<th>Units</th>
</tr>
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<tbody>
<tr>
<td>Theory &amp; Practice of International Business (M)</td>
<td>3</td>
</tr>
<tr>
<td>Economic Principles in International Business (M)</td>
<td>3</td>
</tr>
<tr>
<td>Cross Cultural Management and Negotiation (M)</td>
<td>3</td>
</tr>
<tr>
<td>International Trade &amp; Investment Policy IID (3)</td>
<td></td>
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<tr>
<td>International Business Strategy (M)</td>
<td>3</td>
</tr>
<tr>
<td>Doing Business in Asia (M) or Contemporary Issues in International Business (M)</td>
<td></td>
</tr>
<tr>
<td>+ six courses chosen from the following thematics areas* (18)</td>
<td></td>
</tr>
<tr>
<td>Business Development Economics</td>
<td></td>
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<tr>
<td>Law</td>
<td></td>
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<tr>
<td>Global Food &amp; Wine*</td>
<td></td>
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<tr>
<td>+ a Research Project in International Business (12)</td>
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</tbody>
</table>

# to be confirmed

* A maximum of 6 units may be taken from other Faculties; or as approved by the Program Director.

* Candidates are encouraged to pursue an international industry placement which will include the completion of a market-based research project or alternatively a course of study abroad to the equivalent of 12 units.
DIPLOMA 24 units/1 year

Theory & Practice of International Business (M) (3)
Economic Principles in International Business (M) (3)
Cross Cultural Management and Negotiation (M) (3)
International Trade & Investment Policy IID (3)
Doing Business in Asia (M) or Contemporary Issues in International Business (M) (3)

+ three courses chosen from the following thematics areas* (9)

Business
Development Economics
Law
Global Food & Wine*

* Candidates are encouraged to pursue an international industry placement which will include the completion of a market-based research project or alternatively a course of study abroad to the equivalent of 12 units

CERTIFICATE 12 units/0.5 years

Theory & Practice of International Business (M) (3)
Economic Principles in International Business (M) (3)
Cross Cultural Management and Negotiation (M) (3)
International Trade & Investment Policy IID (3)
MASTER OF PROFESSIONAL ACCOUNTING

The Master of Professional Accounting is designed to allow you to gain a professional accounting qualification to practice in the accounting profession. This program will provide you with the knowledge and skills required of a professional accountant at all levels of business.

Key Features

- Suitable for professionals with little or no accounting knowledge.
- Provides the necessary academic training to pursue a career in accounting including specialised fields such as taxation, auditing, management accounting and accounting systems.

Professional Recognition

- The Master of Professional Accounting satisfies the educational requirements for Associate Membership of CPA Australia and the Institute of Chartered Accountants Australia (ICAA). Appropriate courses must be undertaken to fulfil the Associate Membership requirements of both professional bodies.

Accounting Concepts & Methods (M) (3)
Quantitative Methods (M) (3)
Economic Principles (M) (3)
Principles of Finance (M) (3)
Commercial Law & Information Systems (M) (3)
Advanced Financial Accounting (M) (3)
Corporate Law (M) (3)
Intermediate Financial Reporting (M) (3)
Management Accounting (M) (3)

+ one Accounting course from the following (3)
- Auditing & Assurance Services (M)
- Income Taxation (M)
- Knowledge Management & Measurement (M)
- Public Sector & Not-for-Profit Accountability (M)
- Financial Statement Analysis (M)
- Advanced Financial Reporting (M)
- Business Taxation & GST (M)

+ two electives* (6)

* Unless exempted, international students are required to undertake Business Communications (M) which will be presented in lieu of an elective.

My Masters program provided me with comprehensive understanding of the fundamentals of accounting. With the knowledge and skills I acquired through my studies I was able to secure a promotion shortly after completing my Masters. Not only has the degree proved to be an asset for me already but it will also provide a stepping stone to further study and career opportunities.

Neil Tackage
Accounting Graduate

STUDY PLAN: MASTER 36 units/1.5 years

DIPLOMA 24 units/1 year

Accounting Concepts & Methods (M) (3)
Principles of Finance (M) (3)
Quantitative Methods (M) (3)
Economic Principles (M) (3)
Business Communications (M)* (3)

+ four Professional Accounting courses (12)

* unless exempted, all international students are required to undertake a specialist course Business Communications (M). This course may be presented in lieu of an elective.
MASTER OF APPLIED FINANCE

The Master of Applied Finance is designed to provide you with analytical tools and expertise to make financial decisions at all levels of business. The program enables you to acquire skills in corporate finance and investment decision making.

Key Features

- Designed to provide analytical tools and expertise to make corporate finance decisions.
- Will help you understand how various financial instruments are used to enhance investment returns.
- The program covers at least 70% of the candidate body of knowledge for those wanting to proceed with professional studies offered by the Chartered Financial Analyst Institute (www.cfainstitute.org).
- Suitable for professionals seeking employment as an analyst, consultant or manager in the financial services sector, including banks, investment institutions, capital market dealers and financial planning consultancies.

Professional Recognition

- Recognised by Chartered Financial Analyst as a CFA program partner and ASIC registry as ps146 compliant for several specialised fields of finance.

A Masters degree gives you the opportunity to develop an entirely new set of skills or to advance skills you already have. In the increasingly competitive employment market, a Masters degree can set you apart as well as allow you to perform in any job. The postgraduate program offers a unique form of learning where every subject is interrelated and relevant to the final skill set.

Mark Crowhurst
Master of Applied Finance

STUDY PLAN: 36 units/1.5 years

Accounting Concepts & Methods (M) (3)
Quantitative Methods (M) (3)
Economic Principles (M) (3)
Principles of Finance (M) (3)
Equity Valuation & Analysis (M) (3)
Fixed Income Securities (M) (3)
Options, Futures & Risk Management (M) (3)
Portfolio Theory & Management (M) (3)

+ two Finance courses from the following (6)
  Corporate Investment & Strategy (M)
  Corporate Finance Theory (M)
  Financial Modelling Techniques (M)
  Financial Statement Analysis (M)
  International Finance (M)
  International Financial Management (M)
  Money Banking & Financial Markets III
  Treasury & Financial Risk Management (M)
  Wealth Management in China (M)

+ two electives* (6)

DIPLOMA 24 units/1 year

Accounting Concepts & Methods (M) (3)
Principles of Finance (M) (3)
Quantitative Methods (M) (3)
Economic Principles (M) (3)
Business Communications (M)* (3)

+ four Applied Finance courses (12)

* Unless exempted, all international students are required to undertake a specialist course Business Communications (M). This course may be presented in lieu of an elective.
**MASTER OF COMMERCE (MARKETING)**

The Master of Commerce (Marketing) is designed to provide a comprehensive, up-to-date understanding of concepts, techniques and professional applications in today’s field of marketing.

**Key Features**
- In-depth examination of marketing principles and practices and analytical skills are key features of this program.
- Suitable for professionals who wish to embark on a marketing career such as marketing planner, sales manager, brand marketer, product and advertising manager, retail manager, public relations officer, service manager and market researcher.

**Professional Recognition**
- Graduates may gain partial credit towards the Certified Practising Marketer (CPM) status awarded by the Australian Marketing Institute (AMI).

"My Masters Degree in Commerce (Marketing) gave me a competitive edge over other applicants when applying for my first role; it showed that I was committed and had a higher understanding of marketing principles and theory."

Daniel Perotti
Business Analyst - Government, Advertiser Newspapers Pty Limited

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**STUDY PLAN: 36 units/1.5 years**

- Accounting Concepts & Methods (M) (3)
- Quantitative Methods (M) (3)
- Economic Principles (M) (3)
- Marketing Principles (M) (3)
- Consumer Behaviour (M) (3)
- Marketing Communications (M) (3)
- International Marketing (M) (3)
- Market Research & Planning (M) (3)
- Marketing Ethics (M) (3)
- Strategic Marketing (M) (3)

+ two electives from the following* (6)
  - Relationship Marketing (M)
  - E-Marketing (M)
  - New Product Development & Innovation (M)
  - Brand Management (M)
  - Other approved list of commerce courses

* Unless exempted, international students are required to undertake Business Communications (M) which will be presented in lieu of an elective.
MASTER OF ACCOUNTING & FINANCE
MASTER OF ACCOUNTING & MARKETING

The combined studies of accounting with finance or marketing are increasingly well-received by employers who value employees’ abilities to synthesise both disciplines. By choosing relevant electives within the study program, you will be able specialise in two disciplines simultaneously. A balanced coverage of both disciplines not only strengthens your understanding of the symbiotic relationships that underpins today’s complex market place; it also enhances your employability in your chosen profession.

Key Features
• Designed to combine studies of accounting with finance or marketing or performance management all of which are highly sought after by employers.
• Strengthens employability in the areas of financial management or marketing or performance management while enabling you to gain a professional accounting qualification that allows you to practice in the accounting profession.

Professional Recognition
• The Master of Accounting and Finance and Accounting and Marketing programs are designed to satisfy the education requirements for Associate Membership of CPA Australia and the Institute of Chartered Accountants Australia (ICAA). Appropriate courses must be undertaken to fulfill the Associate Membership requirements of both professional bodies.
• Graduates of the Master of Accounting and Marketing may gain partial credit towards the Certified Practising Marketer (CPM) status awarded by the Australian Marketing Institute (AMI).

STUDY PLAN: ACCOUNTING & FINANCE 48 units/2 years

Accounting Concepts & Methods (M) (3)
Quantitative Methods (M) (3)
Economic Principles (M) (3)
Principles of Finance (M) (3)
Equity Valuation & Analysis (M) (3)
Fixed Income Securities (M) (3)
Options, Futures & Risk Management (M) (3)
Portfolio Theory & Management (M) (3)
+ four Accounting courses from the following (12)
  Commercial Law & Information Systems (M)
Advanced Financial Accounting (M)
Corporate Law (M)
Intermediate Financial Reporting (M)
Management Accounting (M)
Auditing & Assurance Services (M)
Income Tax (M)
+ two Accounting or Finance electives (6)
+ two electives (M)* (6)

* Unless exempted, international students are required to undertake Business Communications (M) which will be presented in lieu of an elective.
STUDY PLAN: ACCOUNTING & MARKETING 48 units/2 years

<table>
<thead>
<tr>
<th>Course</th>
<th>Units</th>
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</thead>
<tbody>
<tr>
<td>Accounting Concepts &amp; Methods (M)</td>
<td>3</td>
</tr>
<tr>
<td>Quantitative Methods (M)</td>
<td>3</td>
</tr>
<tr>
<td>Economic Principles (M)</td>
<td>3</td>
</tr>
<tr>
<td>Principles of Finance (M)</td>
<td>3</td>
</tr>
<tr>
<td>Consumer Behaviour (M)</td>
<td>3</td>
</tr>
<tr>
<td>Marketing Communications (M)</td>
<td>3</td>
</tr>
<tr>
<td>Marketing Principles (M)</td>
<td>3</td>
</tr>
<tr>
<td>Market Research &amp; Planning (M)</td>
<td>3</td>
</tr>
<tr>
<td>Marketing Ethics (M)</td>
<td>3</td>
</tr>
</tbody>
</table>

+ five Accounting courses from the following (15)
  - Commercial Law & Information Systems (M)
  - Advanced Financial Accounting (M)
  - Corporate Law (M)
  - Intermediate Financial Reporting (M)
  - Management Accounting (M)
  - Auditing & Assurance Services (M)
  - Income Tax (M)

+ two electives (M)* (6)

* Unless exempted, international students are required to undertake Business Communications (M) which will be presented in lieu of an elective.
MASTER OF FINANCE AND BUSINESS ECONOMICS

The Master of Finance and Business Economics has been designed to enable you to build a competitive edge based on a high level of technical competence in Finance and Economics. The program allows you to gain a superior perspective in understanding the symbiotic relationship between the two fields of study that underpin today’s financial decisions.

Key Features

- Designed to meet the needs of entrants from either a Business or Economics degree seeking in-depth advancement in their field, or a graduate from any other degree seeking to comprehensively adapt to the new fields of economics and finance.
- Suitable for professionals seeking to gain a head-start in the financial services industry or as a professional economist in the private and public sectors.

STUDY PLAN: 48 units/2 years

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
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</thead>
<tbody>
<tr>
<td>Accounting Concepts &amp; Methods (M)</td>
<td>3</td>
</tr>
<tr>
<td>Quantitative Methods (M) or Intermediate Econometrics IID (3)</td>
<td></td>
</tr>
<tr>
<td>Economic Principles (M)</td>
<td>3</td>
</tr>
<tr>
<td>Principles of Finance (M)</td>
<td>3</td>
</tr>
<tr>
<td>Equity Valuation &amp; Analysis (M)</td>
<td>3</td>
</tr>
<tr>
<td>Fixed Income Securities (M)</td>
<td>3</td>
</tr>
<tr>
<td>Options, Futures &amp; Risk Management (M)</td>
<td>3</td>
</tr>
<tr>
<td>Portfolio Theory &amp; Management (M)</td>
<td>3</td>
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<tr>
<td>Topics in Applied Econometrics IID or Econometrics Theory IID (3)</td>
<td></td>
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<tr>
<td>Intermediate Microeconomics IID (3)</td>
<td></td>
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<tr>
<td>International Finance (M) or International Trade &amp; Investment Policy IID (3)</td>
<td></td>
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<tr>
<td>Intermediate Macroeconomics IID (3)</td>
<td></td>
</tr>
<tr>
<td>+ two Economics or Finance electives (6)</td>
<td></td>
</tr>
<tr>
<td>+ two electives (M)* (6)</td>
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</tbody>
</table>

* Unless exempted, international students are required to undertake Business Communications (M) which will be presented in lieu of an elective.
MASTER OF BUSINESS RESEARCH

The Master of Business Research has been designed to provide research training for students who complete one of our business masters programs or an equivalent coursework masters program and who wish to undertake research leading to a PhD. The aim of this program is to provide exposure to the research skills that are required to undertake any academic research project including:

- writing a literature review
- determining research gaps and developing hypotheses or research questions
- devising a rigorous and suitable methodology
- undertaking an appropriate analysis
- writing research results in a concise and accurate manner and drawing research and managerial implications.

In addition, the program will provide an in-depth understanding of one discipline.

**Key Features**

- The program provides teaching in research methodologies and discipline specialisation. A dissertation comprises 30% of the program.
- Suitable for professionals who wish to have the opportunity to proceed to a PhD after a postgraduate business studies and an aspiration to embark on an academic career.

**STUDY PLAN: 36 units/1.5 years**

<table>
<thead>
<tr>
<th>Discipline Courses (12)</th>
<th>Research Methodology (M) (3)</th>
<th>Advanced Readings (M) (3)</th>
<th>+ one course from the following (3)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Qualitative Methods (M)</td>
<td>Qualitative Methods (M)</td>
<td>Topics in Applied Econometrics IIID Econometric Theory IIIID Econometrics IV or an equivalent course approved by the program director</td>
<td></td>
</tr>
<tr>
<td>+ one advanced discipline course from the following (3)</td>
<td>Advanced Theory in Finance (M)</td>
<td>Advanced Theory in Marketing (M)</td>
<td>Advanced Theory in Accounting (M)</td>
</tr>
<tr>
<td>Dissertation (M) (12)</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

* Unless exempted, international students are required to undertake Business Communications (M) which will be presented in lieu of an elective.
The underlying philosophy of our MBA is to integrate specific management tools and techniques into a meaningful and comprehensive program of management education. Our MBA provides a broad-based education for students as managers, rather than just the acquisition of an off-the-shelf set of skills.

The aim is to develop problem solving and communication skills, leadership and team building skills, and analytical and critical abilities that will enable you to understand and deal with the complex issues of management in a rapidly changing business environment.

An MBA (Advanced) spread over a period of 2 years is available should you wish to broaden the coverage of managerial knowledge beyond the standard 12 course MBA program. This pathway provides you with the opportunity to acquire specialised knowledge of a particular area by undertaking additional electives as well as applying theoretical knowledge to real life business projects.

**Key Features**

- Courses are offered on a trimester basis and weekly classes are scheduled in the evening.
- An average class size of 25 students, which allows individual to contribute in class without being overwhelmed by large numbers.
- A diverse student body with varied experiences ensures a rich learning environment that fosters long-lasting business and social networks.
- A nested program which allows you to exit with a lesser qualification such as the Graduate Diploma of Business Administration or Graduate Certificate in Business Administration.
- Intakes available in January, May and September.

**STUDY PLAN: MBA (12) 36 units/4 trimesters; MBA (ADVANCED) 48 units/5 trimesters**

<table>
<thead>
<tr>
<th>MASTERS</th>
<th>MBA (ADVANCED)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fundamentals of Leadership (3)</td>
<td>Fundamentals of Leadership (3)</td>
</tr>
<tr>
<td>Accounting for Managers (3)</td>
<td>Accounting for Managers (3)</td>
</tr>
<tr>
<td>Marketing Management (3)</td>
<td>Marketing Management (3)</td>
</tr>
<tr>
<td>Economics for Management (3)</td>
<td>Economics for Management (3)</td>
</tr>
<tr>
<td>Managerial Finance (3)</td>
<td>Managerial Finance (3)</td>
</tr>
<tr>
<td>Operations Management (3)</td>
<td>Managing Contemporary Organisations (3)</td>
</tr>
<tr>
<td>Managing Contemporary Organisations (3)</td>
<td>Strategic Management (3)</td>
</tr>
<tr>
<td>Strategic Management (3)</td>
<td>Global Business or approved International Business Elective or approved Study Abroad (3)</td>
</tr>
<tr>
<td>Global Business or approved International Business Elective or approved Study Abroad (3)</td>
<td>Business or Management Project (3)</td>
</tr>
<tr>
<td>+ three electives (9)</td>
<td>+ five electives (15)</td>
</tr>
</tbody>
</table>

“Despite many years in the workforce including a number of leadership roles both in acute medical care and also in national and international disaster response, I was always aware of my lack of formal management training. The Adelaide MBA has taught me the science of business management but also so much more. It has opened my eyes to the science of managing people. I wish I had done it 20 years ago.”

Dr Bill Griggs
AM ASM
Director Trauma Services, RAH
**GRADUATE DIPLOMA OF BUSINESS ADMINISTRATION**

**Key Features**
- Designed for students who wish to undertake study beyond the scope of the Graduate Certificate in Business Administration but who do not wish to commit to the duration of the MBA (12) or MBA (Advanced).
- Suitable for professionals who have at least 3 years of middle to senior level managerial experience and satisfactory GMAT results.
- Intakes available in January, May and September.

**GRADUATE CERTIFICATE IN BUSINESS ADMINISTRATION**

**Key Features**
- Designed for managers who wish to take an introductory management program, or for those who wish to acquire new skills without the lengthy time commitment.
- Suitable for managers with over 7 years of relevant experience but who do not hold a tertiary degree and satisfactory GMAT results.
- Intakes available in January, May and September.

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**STUDY PLAN: DIPLOMA 24 units/3 trimesters; CERTIFICATE 12 units/2 trimesters**

<table>
<thead>
<tr>
<th>DIPLOMA</th>
<th>CERTIFICATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fundamentals of Leadership (3)</td>
<td>Fundamentals of Leadership (3)</td>
</tr>
<tr>
<td>Accounting for Managers (3)</td>
<td>Accounting for Managers (3)</td>
</tr>
<tr>
<td>Marketing Management (3)</td>
<td>Marketing Management (3)</td>
</tr>
<tr>
<td>Economics for Management (3)</td>
<td>+ one elective (3)</td>
</tr>
<tr>
<td>Managerial Finance (3)</td>
<td></td>
</tr>
<tr>
<td>Managing Contemporary Organisations (3)</td>
<td></td>
</tr>
<tr>
<td>+ two electives (6)</td>
<td></td>
</tr>
</tbody>
</table>

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“The Adelaide MBA curriculum and coursework have equipped me with a broad range of general management skills that have proven invaluable in advancing my professional career. Equally as important is the learning experience provided by the MBA course structure of classroom study and group assignments, undertaken while working full-time. This has provided me with skills essential for managing in today’s high paced business environment.”

Doug Schmidt  
General Manager Demand and Network Management, ETSA Utilities
ECONOMICS PROGRAMS

MASTER OF APPLIED ECONOMICS

The Master of Applied Economics is designed to provide an in-depth understanding of theoretical and applied economics. The degree is based on training in core areas of economics with optional specialised courses. The program emphasises knowledge of analytical techniques and the ability to apply them in new contexts, providing the training required of a professional economist working in government departments, business and not for profit organisations.

Key Features
- Graduates can expect to find employment in the government sector particularly with the central banks and the Ministry of Finance, as well as private banking and financial institutions around the world.
- Is a nested program which allows you to exit with a lesser qualification such as the Graduate Diploma in Applied Economics, or the Graduate Certificate in Economics.
- Students whose degree is in another discipline, such as arts, engineering, science or business, must complete the Graduate Certificate in Economics before being admitted to the Masters program. Completion of the Graduate Certificate plus the Masters of Applied Economics will take 2 years of full-time study.

STUDY PLAN: MASTER 36 units/1.5 years

Challenges Facing Economic Policy Makers (3)

+ one of the following Quantitative courses (3)
Topics in Applied Econometrics IIID
Econometric Theory IIID

+ four courses from the following (12)
Topics in Applied Econometrics IIID
Development Economics IIID
International Economic History IIID
International Trade IIID
Time Series Econometrics IIID
Money, Banking & Financial Markets IIID
Public Economics IIID
Resource & Environmental Economics IIID
Econometric Theory IIID
Strategic Thinking IIID
The Economics of Climate Change

International Finance IIID
Public Finance IIID
Labour Economics IIID
Macroeconomics IIID

+ two of the following courses (6)
International Finance IV
Econometrics IV
Macroeconomics IV
Advanced Mathematical Economics IV
Microeconomic Theory IV
International Trade IV
Public Economics IV
Advanced Time Series Econometrics IV
Economic Development IV

+ a Dissertation or electives or partner exchange (12)

Graduate Diploma of Applied Economics

Key Features
- The Graduate Diploma provides an opportunity to build upon prior learning and it can articulate to the Master of Applied Economics program.

Graduate Certificate in Economics

Key Features
- The program is particularly suitable for managers and key decision-makers who wish to expand their day-to-day understanding of economic principles and applications.
- Can progress to Graduate Diploma in Economics, or a Master of Applied Economics.
DIPLOMA 24 units/1 year

DIPLOMA

Intermediate Microeconomics IID (3)
Intermediate Macroeconomics IID (3)

+ one of the following Quantitative courses (3)
Mathematical Economics IID
Topics in Applied Econometrics IID
Econometric Theory IID
Intermediate Econometrics IID

+ five of the following courses (15)
Public Economics IID
International Economic History IID
International Trade IID
Mathematical Economics IID
Money, Banking & Financial Markets IID
Development Economics IID
Topics in Applied Econometrics IID
Time Series Econometrics IID
Resource & Environmental Economics IID
Econometric Theory IID
International Trade & Investment Policy IID
International Finance IID
Strategic Thinking IID
Macroeconomics IID
Public Finance IID
East Asian Economies IID
Intermediate Econometrics IID
Intermediate Macroeconomics IID
Intermediate Microeconomics IID
Business & Economic Statistical Theory IID
Topics in Microeconomics IID
The Economics of Climate Change

CERTIFICATE 12 units/0.5 years

CERTIFICATE

Four of the following courses (12)
Public Economics IID
International Economic History IID
International Trade IID
Mathematical Economics IID
Money, Banking & Financial Markets IID
Development Economics IID
Topics in Applied Econometrics IID
Time Series Econometrics IID
Resource & Environmental Economics IID
Econometric Theory IID
International Trade & Investment Policy IID
International Finance IID
Strategic Thinking IID
Macroeconomics IID
Public Finance IID
East Asian Economies IID
Intermediate Econometrics IID
Intermediate Macroeconomics IID
Intermediate Microeconomics IID
Business & Economic Statistical Theory IID
Intermediate Microeconomics IID

BUSINESS & ECONOMICS PROGRAMS 23
The Master of Economics (Coursework) program is particularly useful for students who wish to continue with their studies in advanced economics.

**Key Features**
- Provides students with both analytical and econometric skills that will enable them to perform as a professional economist in the public or private sectors.
- Upon completion of the program graduates will be able to explain, apply, and critically evaluate the use of economic theory and advanced econometric methods in the analysis of economic policies contained in government publications by a range of regulatory bodies such as the Central Bank, Department of Treasury and Finance, and the ACCC.

### STUDY PLAN: 24 units/1 year

<table>
<thead>
<tr>
<th>Course Type</th>
<th>Course Name</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advanced Macroeconomics V</td>
<td></td>
<td>(3)</td>
</tr>
<tr>
<td>Advanced Microeconomics V</td>
<td></td>
<td>(3)</td>
</tr>
<tr>
<td>+ one of the following Quantitative courses</td>
<td></td>
<td>(3)</td>
</tr>
<tr>
<td>Econometrics IV</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Advanced Econometrics V</td>
<td></td>
<td></td>
</tr>
<tr>
<td>+ four of the following courses</td>
<td></td>
<td>(12)</td>
</tr>
<tr>
<td>Econometrics IV</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Advanced Mathematical Economics IV</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Microeconomic Theory IV</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Macroeconomics IV</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Time Series Econometrics IIIID</td>
<td></td>
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<tr>
<td></td>
<td>International Trade IV</td>
<td></td>
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<tr>
<td></td>
<td>Public Economics IV</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Advanced Econometrics IV</td>
<td></td>
</tr>
<tr>
<td></td>
<td>International Finance IV</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Topics in Applied Econometrics IIIID</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Econometric Theory IIIID</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Economic Development IV</td>
<td></td>
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<tr>
<td></td>
<td>+ Master of Economics</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Research Project (3)</td>
<td></td>
</tr>
</tbody>
</table>

“My time at the school was a very enjoyable one, I received excellent training in the fundamentals of economics, which put me in good stead for further postgraduate study and my career beyond. It’s an environment where service to students, and a genuine concern that they achieve success is an integral part of the mission.”

Sallie James is a policy analyst with Cato’s Center for Trade Policy Studies. Sallie writes and speaks on a variety of trade topics, with a research emphasis on the subject of agricultural trade policy. Sallie is a proud graduate of the School of Economics.
The Master of Research Studies (Economics) is designed as a pathway to a Doctor of Philosophy (PhD) primarily for applicants who do not meet the University’s normal academic admission requirements (Honours degree or research Masters).

In order to be eligible for articulation from the Master of Research Studies to the Doctor of Philosophy, students must achieve a credit average in the Master of Research Studies. They must also submit a major research proposal and implementation plan before commencing doctoral studies.

**Qualifying Conditions:**
- Bachelor Degree majoring in Economics, or Graduate Diploma in Applied Economics
- Applicants are expected to have a credit average or equivalent in their undergraduate qualification.

**Key Features**
The Master of Research Studies provides teaching in research methodologies and discipline specialisation which includes a minor research dissertation.

The program is suitable for professionals who wish to have the opportunity to proceed to a PhD after completing postgraduate economics studies and an aspiration to embark on an academic career.

**STUDY PLAN: 48 units/2 years**

- Research Processes (3)
- Research Design (3)
- Research Communication (3)
- Research Dissemination (3)
- + 8 electives from the following (24)
  - Microeconomic Theory IV
  - Macroeconomics IV
  - Econometrics IV
  - Advanced Mathematical Economics IV
  - Advance Microeconomic Theory IV
  - Development Economics IV
  - International Finance IV
  - International Trade IV
  - Public Economics IV
  - Advanced Time Series Econometrics IV
  - Advanced Macroeconomics V
  - Advanced Econometrics V
- + Research Dissertation (12)
MASTER OF APPLIED ECONOMICS (PUBLIC POLICY)

This program aims to provide students with a master degree in Economics with a specialisation in the related field of Public Policy, for capacity building research and policy economists. It will provide an understanding of the motivations for and processes of policy making, from an economic perspective.

Key Features

- Designed for mid-career professionals in the public sector, public affairs or government relations or those wishing to enter government service careers, and those intending to work in the private sector dealing with government.
- Graduates will develop the capacity to analyse policy effectiveness, design reform programs and identify the challenges to policy implementation.
- Students whose degree is in another discipline, such as arts, engineering, science or business, must complete the Graduate Certificate in Economics before being admitted to the Masters program. Completion of the Graduate Certificate plus the Masters of Applied Economics (Public Policy) will take 2 years of full-time study.

STUDY PLAN: 36 units/1.5 years

- Public Economics IIID (3)
- Public Economics IV (3)
- Public Finance IIID (3)
- Challenges Facing Economic Policy Makers (3)
- Labour Economics IIID (3)
- + one of the following Quantitative courses (3)
  - Topics in Applied Econometrics IIID
  - Econometric Theory IIID
- + two of the following electives (6)
  - Money, Banking & Financial Markets IIID
  - International Trade IIID
  - Development Economics IIID
  - Time Series Econometrics IIID
  - Resource & Environmental Economics IIID
  - International Finance IIID
  - Strategic Thinking IIID
  - Econometrics III
  - Macroeconomics IIID
  - The Economics of Climate Change
- + one of the following courses (3)
  - Macroeconomics IV
  - Advanced Mathematical Economics IV
  - Microeconomic Theory IV
  - International Finance IV
  - International Trade IV
  - Advanced Time Series Econometrics IV
  - Economic Development IV
  - Econometrics IV
- + a Dissertation or electives (12)
PROFESSIONAL CERTIFICATE IN PUBLIC POLICY

The Professional Certificate in Public Policy aims to provide students with a practical understanding of public policy through training in theoretical and applied economics.

Key Features

- Designed for graduates in government services careers or in the private sector working closely with the government.
- Suitable for graduates of other disciplines who wish to enhance their career prospects.

Please Note: This program is not available to International Students.

STUDY PLAN: 6 units/0.5 years

Two courses chosen from (6)
- Resource & Environmental Economics IIID
- International Finance IIID
- Development Economics IIID
- International Economic History IIID
- International Trade IIID
- Money, Banking & Financial Markets IIID
- Public Finance IIID
The Master of Applied Economics (International) aims to provide knowledge and understanding of the content of economics at advanced levels that are internationally recognised, including specialisation in the field of international economics. It also aims to instil in the student the ability to analyse, evaluate and synthesise information from a wide variety of sources and experiences relevant to this field.

Key Features

- This program blends practical experience with rigorous academic analysis to broaden the knowledge of practitioners in the field of International Economics.
- Students are able to focus on areas of international finance or international trade within the framework of the Master of Applied Economics.
- Students who complete International Trade: Negotiations and Arguments and International Trade: Strategies and Opportunities, may be invited to complete a project in international trade alongside their degree, making them eligible to also graduate with the Professional Certificate in International Trade.
- Students whose degree is in another discipline, such as arts, engineering, science or business, must complete the Graduate Certificate in International Economics before being admitted to the Masters program. Completion of the Graduate Certificate plus the Masters of Applied Economics (International) will take 2 years of full-time study.

STUDY PLAN: 36 units/1.5 years

Challenges Facing Economic Policy Makers (3)

International Finance IIID and International Finance IV or International Trade IIID and International Trade IV (6)

+ four of the following courses (12)

Topics in Applied Econometrics IIID
Public Finance IIID
Development Economics IIID
Econometric Theory IIID
International Economic History IIID

International Finance IIID
International Trade IIID
Resource & Environmental Economics IIID
Money, Banking & Financial Markets IIID
Public Economics IIID
Strategic Thinking IIID
Time Series Econometrics IIID
Macroeconomics IIID
Labour Economics IIID
International Trade: Negotiations & Agreements
International Trade: Strategies & Opportunities

+ one of the following courses (3)

Econometrics IV
Economic Development IV
Macroeconomics IV
International Trade IV
International Finance IV
Public Economics IV
Advanced Mathematical Economics IV
Advanced Time Series Econometrics IV
Microeconomic Theory IV

Plus a Dissertation or four electives (12)
Graduate Diploma in International Economics

The Graduate Diploma in International Economics aims to provide training in theoretical and applied aspects of modern economics and econometrics, catering for graduates of degrees in other disciplines as well as students who have studied economics previously.

Key Features

- The Graduate Diploma provides an opportunity to build upon prior learning and it can articulate to the Master of Applied Economics (International) program.

Graduate Certificate in International Economics

The Graduate Certificate in International Economics aims to provide students with analytical and econometric skills that will provide an understanding of economic policy issues for holders of a Bachelor degree in a field other than economics.

Key Features

- The Graduate Certificate in International Economics is designed to provide training in theoretical and applied aspects of modern economics and econometrics to graduates of other disciplines.
- It is particularly suitable for managers and key decision makers who wish to expand their understanding of economic principles and applications.

STUDY PLAN: DIPLOMA  24 units/1 year

Intermediate Microeconomics IID (3)

+ two of the following International Economics courses (6)

International Trade IID
International Trade & Investment Policy IID
International Finance IID

+ at least one of the following Quantitative courses or their equivalents (3)

Topics in Applied Econometrics IID
Econometric Theory IID
Intermediate Econometrics IID

+ four of the following courses (12)

International Trade IID
Development Economics IID
Public Economics IID
Time Series Econometrics IID
Money, Banking & Financial Markets IID
Topics in Applied Econometrics IID
Intermediate Microeconomics IID
Intermediate Macroeconomics IID
Intermediate Econometrics IID
Resource & Environmental Economics IID
Econometric Theory IID
International Economic History IID

East Asian Economies IID
International Trade & Investment Policy IID
International Finance IID
Strategic Thinking IID
Public Finance IID
Business & Economic Statistical Theory IID
Topics in Microeconomics IID
Macroeconomics IID
STUDY PLAN: CERTIFICATE  12 units/0.5 years

One of the following International Economics course (3)
International Trade IID
International Trade & Investment Policy IID
International Finance IID

+ three of the following courses (9)
International Trade IID
Development Economics IID
Public Economics IID
Time Series Econometrics IID
Money, Banking & Financial Markets IID

Topics in Applied Econometrics IID
Intermediate Microeconomics IID
Intermediate Macroeconomics IID
Intermediate Econometrics IID
Resource & Environmental Economics IID
Econometric Theory IID
International Economic History IID
East Asian Economies IID
International Trade & Investment Policy IID
International Finance IID
Strategic Thinking IID
Public Finance IID

Business & Economic Statistical Theory IID
Topics In Microeconomics IID
Macroeconomics IID
The Master of International Trade and Development aims to instil the ability to think and act strategically about international trade and development issues.

**Key Features**

- This unique program is headed by the former WTO Deputy Director-General, Mr. Andrew Stoler, and staffed by Australian and overseas experts in global commercial matters.
- Designed to provide a practically-oriented understanding of global, regional and national trade, investment and development issues.
- Most courses are taught intensively over three 2 day intensives, taught on a Friday afternoon and all day Saturday.
- The program begins in late January and is taught over Summer Semester, Semester 1, Winter Semester and Semester 2.

**Career Opportunities**

Opportunities exist in both Government and Non-Government sectors, including: Business consultant, Parliamentary Adviser, Parliamentary Member, Consultant, Policy Adviser, Politician, Export/Import trade, Foreign Affairs, Government officer, Government or Corporate Policy Adviser, Humanitarian/ Aid Worker, Information Analyst.

**More Information**

Ms Anita Pagnani, Academic Program Manager, Institute of International Trade.
T: +61 8 8303 6950  
E: anita.pagnani@adelaide.edu.au

Mrs Vanessa Morris, Academic Program Manager, Institute of International Trade.
T: +61 8 8303 6950  
E: vanessa.morris@adelaide.edu.au

**Please Note:** The Graduate Certificate of International Trade and Development and the Graduate Diploma of International Trade and Development are only offered as exit strategies from the Master of International Trade and Development rather than points of entry.

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**STUDY PLAN: 36 units/1 year**

- International Trade Negotiations & Agreements (3)
- Research Methods in International Trade (3)
- Principles of International Trade & Development (3)
- Agriculture & Food in International Trade (3)
- Research Project in International Trade (A) (3)
- International Trade: Strategies & Opportunities (3)
- Economic Principles (M) (3)
- Development Economics (3)
- International Trade Law (3)

**+ three of the following courses (9)**

- MNC’s, Trade & Sustainable Development
- International Aid & Trade Services, Trade & Developing World Labour Markets
- Research Project in International Trade (B)
- International Trade & Investment Policy
- International Trade Transactions & the Law

**Important note for international students:** The overall tuition fee for the 36 unit Master of International Trade and Development program studied over 1 year for international students is: $41,250.
PROFESSIONAL CERTIFICATE IN INTERNATIONAL TRADE

The Professional Certificate in International Trade aims to provide you with a practical understanding of current international trade and investment issues, the political dynamics of the negotiating environment and the opportunities and challenges presented to businesses by the globalised economy.

Key Features

- Designed to give you an extra competitive edge by providing an interactive case-study based background in how business and government interact in trade negotiations, leveraging commercial opportunities arising out of “third wave” trade agreements, and practical legal and commercial aspects of export marketing.
- This unique program is headed by the former WTO Deputy Director-General, Mr. Andrew Stoler, and staffed by Australian and overseas experts in global commercial matters.
- Structured flexibly with students taking two semester long courses.
- Offered in intensive two day modules.

STUDY PLAN: 6 units/1 year

International Trade: Negotiations & Agreements (Semester 1)

International Trade: Strategies & Opportunities (Semester 2)

Project in International Trade (Semester 1 or 2)

Please Note: This program is not available to International Students as a stand-alone program. However individual courses may be undertaken as electives towards an appropriate postgraduate program.

The PCIT program has opened my eyes to a world connected by trade and all the strings that are involved. I had a great experience and will definitely recommend it for all the students that want to understand and get a current and highly relevant insight of the Trade World.

Camilo Esparza
Global Food and Agricultural Business Program Coordinator,
The University of Adelaide
Investment in superannuation in Australia is accumulating at an astonishing rate and now totals over $1.3 trillion. The Self Managed Super Fund (SMSF) industry is subject to legislative changes, compliance issues and vigorous scrutiny. Advisers in SMSF need to increase their knowledge and skills as well as increasing the financial literacy skills of consumers. The Professional Certificate is a unique qualification that links higher education with the requirements of industry.

The program consists of 2 courses:
- Self Managed Super 1 – Establishment and Accumulation
- Self Managed Super 2 – Distribution and Estate Planning

**Key Features**
- Designed for people wanting to give comprehensive advice of the highest quality to investors in self managed superannuation funds.
- Suitable for Financial Planners, Fund Administrators, Auditors and Accountants. Students should have some working knowledge of superannuation or self managed superannuation.
- Courses are delivered in executive-style intensive-mode.
- Lectures provided by industry experts.
- Offered in several capital cities.

**Professional Recognition**
This program is ASIC RG146 compliant in Self Managed Superannuation and provides CPD points with the Self Managed Super Fund Professionals’ Association of Australia (SPAA) (www.spaa.asn.au) and the Financial Planning Association of Australia (FPA) (www.fpa.asn.au).

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*This program is not available to International Students*

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**As an auditor of self managed super funds, I am constantly seeking high quality education opportunities that will extend my skills and knowledge. The course was extremely valuable and provided me with access to highly respected superannuation experts in a small classroom environment.**

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Jo Heighway
Director, SMSF Outsource Solutions
ADDITIONAL INFORMATION

ADMISSION
A Bachelor degree in any discipline from a recognised institution, unless otherwise specified (GPA standards apply). Applications for local students are made online via SATAC’s GradStart website www.satac.edu.au.

Two years of professional work experience is required for some programs (please refer to summary table, page 30)

For international applicants, please visit www.international.adelaide.edu.au

ENGLISH LANGUAGE REQUIREMENTS
If you are an international applicant, you must meet the University’s English Language requirements. For further details refer to the University’s postgraduate international Student Prospectus or visit: www.international.adelaide.edu.au/study

SCHOLARSHIPS
The University of Adelaide offers scholarships to local and international students undertaking full-time postgraduate coursework study. The selection of scholarships is extremely competitive and is limited. www.adelaide.edu.au/scholarships/

For students enrolled in CFA endorsed programs, up to 5 scholarships are available annually to assist students to cover CFA examinations fees. www.cfainstitute.org/cfaprogram/university/student_scholarship.htm

Indonesian and Thai students commencing in a priority postgraduate program in Business, Economics and Law are eligible to apply for a scholarship to partially cover their living expenses.

Further information: www.adelaide.edu.au/professions/scholarships
## PROGRAMS

<table>
<thead>
<tr>
<th>Programs</th>
<th>Indicative Annual International Fees (AUD)</th>
<th>Admission Requirements</th>
<th>Work Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Master of Commerce</td>
<td>$29,000</td>
<td>Degree</td>
<td>No</td>
</tr>
<tr>
<td>Graduate Diploma in Commerce</td>
<td>$29,000</td>
<td>Degree</td>
<td>No</td>
</tr>
<tr>
<td>Graduate Certificate in Commerce</td>
<td>$14,500</td>
<td>Degree</td>
<td>No</td>
</tr>
<tr>
<td>Master of Professional Accounting</td>
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<tr>
<td>Graduate Diploma in Professional Accounting</td>
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<td>Degree</td>
<td>No</td>
</tr>
<tr>
<td>Master of Applied Finance</td>
<td>$29,000</td>
<td>Degree</td>
<td>No</td>
</tr>
<tr>
<td>Graduate Diploma in Applied Finance</td>
<td>$29,000</td>
<td>Degree</td>
<td>No</td>
</tr>
<tr>
<td>Master of Commerce (Marketing)</td>
<td>$29,000</td>
<td>Degree</td>
<td>No</td>
</tr>
<tr>
<td>Master of Accounting and Finance</td>
<td>$29,000</td>
<td>Degree</td>
<td>No</td>
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<tr>
<td>Master of Accounting and Marketing</td>
<td>$29,000</td>
<td>Degree</td>
<td>No</td>
</tr>
<tr>
<td>Master of Finance and Business Economics</td>
<td>$29,000</td>
<td>Degree</td>
<td>No</td>
</tr>
<tr>
<td>Master of Business Research</td>
<td>$29,000</td>
<td>Degree or Equivalent + GMAT</td>
<td>Minimum 3 years relevant management experience</td>
</tr>
<tr>
<td>Master of Business Administration (12)</td>
<td>$29,000</td>
<td>Degree or Equivalent + GMAT</td>
<td>Minimum 3 years relevant management experience</td>
</tr>
<tr>
<td>Master of Business Administration (Advanced)</td>
<td>$29,000</td>
<td>Degree or Equivalent + GMAT</td>
<td>Minimum 3 years relevant management experience</td>
</tr>
<tr>
<td>Graduate Diploma of Business Administration</td>
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<td>Degree or Equivalent + GMAT</td>
<td>Minimum 3 years relevant management experience</td>
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<tr>
<td>Graduate Certificate in Business Administration</td>
<td>$14,500</td>
<td>Degree or Equivalent + GMAT</td>
<td>Minimum 3 years relevant management experience</td>
</tr>
<tr>
<td>Master of International Business</td>
<td>$29,000</td>
<td>Degree</td>
<td>No</td>
</tr>
<tr>
<td>Graduate Diploma in International Business</td>
<td>$29,000</td>
<td>Degree</td>
<td>No</td>
</tr>
<tr>
<td>Graduate Certificate in International Business</td>
<td>$14,500</td>
<td>Degree</td>
<td>No</td>
</tr>
<tr>
<td>Professional Certificate in Self Managed Superannuation</td>
<td>Not Available*</td>
<td>Degree or relevant work experience</td>
<td>No</td>
</tr>
<tr>
<td>Master of Applied Economics</td>
<td>$28,000</td>
<td>Degree with Economics background. Students with limited Economics background may be required to complete Grad.Cert.Economics</td>
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</tr>
<tr>
<td>Graduate Diploma in Applied Economics</td>
<td>$28,000</td>
<td>Bachelor Degree</td>
<td>No</td>
</tr>
<tr>
<td>Graduate Certificate in Economics</td>
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<td>Degree</td>
<td>No</td>
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<tr>
<td>Master of Applied Economics (Public Policy)</td>
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<td>Degree with Economics background. Students with limited Economics background may be required to complete Grad.Cert.Economics</td>
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<tr>
<td>Professional Certificate in Public Policy</td>
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</tr>
<tr>
<td>Master of Applied Economics (International)</td>
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<td>Graduate Diploma in International Economics</td>
<td>$28,000</td>
<td>Bachelor Degree</td>
<td>No</td>
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<tr>
<td>Graduate Certificate in International Economics</td>
<td>$14,000</td>
<td>Degree</td>
<td>No</td>
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<tr>
<td>Master of Economics by coursework</td>
<td>$28,000</td>
<td>Bachelor of Economics (Honours II or higher)</td>
<td>No</td>
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<tr>
<td>Master of Research (Economics)</td>
<td>$28,000</td>
<td>Degree with extensive economics background. Students with limited economics background may be required to complete a Graduate Diploma in Applied Economics.</td>
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</tr>
<tr>
<td>Master of International Trade and Development</td>
<td>$29,000</td>
<td>Bachelor Degree, credit average</td>
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<tr>
<td>Professional Certificate in International Trade</td>
<td>Not Available*</td>
<td>Bachelor Degree</td>
<td>No</td>
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* The international student Annual Fee quoted above is for a standard full-time load of 24 units per year (usually 8 courses).

* Not available to International Students

^ A 36 unit program completed over 1 year

**NOTE:** For Indicative Annual Local Fees please visit [www.adelaide.edu.au/student/finance/feepaying/tuition](http://www.adelaide.edu.au/student/finance/feepaying/tuition). Commonwealth Supported places may be available.
<table>
<thead>
<tr>
<th>Intakes</th>
<th>Duration</th>
<th>CPA Accredited Program</th>
<th>ICAA Accredited Program</th>
<th>Internship Opportunities</th>
<th>CFA Program Partner</th>
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<tbody>
<tr>
<td>Feb, July</td>
<td>1.5 years</td>
<td>No</td>
<td>No</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>Feb, July</td>
<td>1 year</td>
<td>No</td>
<td>No</td>
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<td>No</td>
</tr>
<tr>
<td>Feb, July</td>
<td>0.5 years</td>
<td>No</td>
<td>No</td>
<td>Yes</td>
<td>No</td>
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<tr>
<td>Feb, July</td>
<td>1.5 years</td>
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<td>Yes</td>
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</tr>
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<td>1.5 years</td>
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<td>No</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Feb, July</td>
<td>1 year</td>
<td>No</td>
<td>No</td>
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<td>Yes</td>
</tr>
<tr>
<td>Feb, July</td>
<td>1.5 years</td>
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<td>No</td>
<td>Yes</td>
<td>No</td>
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<tr>
<td>Feb, July</td>
<td>2 years</td>
<td>Yes</td>
<td>Yes</td>
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<td>Yes</td>
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<tr>
<td>Feb, July</td>
<td>2 years</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
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<td>Feb, July</td>
<td>2 years</td>
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<td>No</td>
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</tr>
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<td>Feb</td>
<td>1.5 years</td>
<td>No</td>
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<tr>
<td>Jan, May, Sep</td>
<td>4 trimesters</td>
<td>No</td>
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</tr>
<tr>
<td>Jan, May, Sep</td>
<td>5 trimesters</td>
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<td>Jan, May, Sep</td>
<td>2 trimesters</td>
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<tr>
<td>Jan, May, Sep</td>
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<td>Feb, July</td>
<td>1.5 years</td>
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<td>Feb, July</td>
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<td>No</td>
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<tr>
<td>Feb, July</td>
<td>0.5 years</td>
<td>No</td>
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<td>Yes</td>
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<tr>
<td>Feb, July</td>
<td>1 year part time</td>
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<tr>
<td>Feb, July</td>
<td>1.5 or 2 yrs if required to complete Grad. Cert. Economics first</td>
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<td>No</td>
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<tr>
<td>Feb, July</td>
<td>1 year</td>
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<tr>
<td>Feb, July</td>
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<tr>
<td>Feb, July</td>
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</tr>
<tr>
<td>Feb</td>
<td>0.5 yrs</td>
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<tr>
<td>Feb, July</td>
<td>1.5 or 2 yrs if required to complete Grad. Cert. Economics first</td>
<td>No</td>
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<td>No</td>
</tr>
<tr>
<td>Feb, July</td>
<td>1 year</td>
<td>No</td>
<td>No</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>Feb, July</td>
<td>0.5 years</td>
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<td>No</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>Feb</td>
<td>1 year</td>
<td>No</td>
<td>No</td>
<td>No</td>
<td>No</td>
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<tr>
<td>Feb, July</td>
<td>2 or 3yrs if required to complete Grad. Dip. first</td>
<td>No</td>
<td>No</td>
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<tr>
<td>Summer (January)</td>
<td>1 year</td>
<td>No</td>
<td>No</td>
<td>Not yet established</td>
<td>No</td>
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<td>Feb, July</td>
<td>1 year</td>
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<td>No</td>
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</table>

**DISCLAIMER**

The information contained in this publication is correct at the time of printing but may be subject to change without notice. With an aim to continual improvement the University of Adelaide is committed to regular reviews of the courses and programs it offers to students. As a result, the specific courses available to students may vary from year to year. The University of Adelaide assumes no responsibility for the accuracy of the information provided by third parties.