#### Professor Wendy J. Umberger, PhD Curriculum Vitae (Academic, August 2021)

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#### **Current Position**

- Executive Director (Foundation), Centre for Global Food and Resources, University of Adelaide (2016-Present)
- Professor of Agricultural Economics and Food Policy, University of Adelaide (2016-Present)

#### **Recent Experience**

- Developed from inception, led and grew a successful, diverse and inclusive university research centre, including:
  - Establishing and resourcing of 40+ academic and professional staff positions;
  - Ensuring Centre strategy is set, and key performance indicators are met (research and teaching excellence – both quality and output, setting budgets, income growth);
  - o Managing, developing and promoting staff, ensuring diversity and gender balance;
  - Developing a higher degree by research training program;
  - Mentoring and developing early career researchers.
- Led multi- and trans-disciplinary diverse research teams, including across multiple countries focusing on delivery of impactful research, ensuring academic excellence;
- Served in governance and strategic advisory roles, including board roles for an international research institution, agri-food industries and state and federal government;
- Designed academic programs in agribusiness, food and wine, in close consultation and/or partnership with external stakeholders, ensure market relevance and employability of graduates;
- Collaborated with a wide range of professionals from academia, government, not-for-profit, industry and the broader community (where relevant), delivering and translating research.
- Served on various university executive and management teams effectively engaging with senior management, researchers across faculties, and funding agencies, industry bodies and government.
- Led and/or played significant roles in externally funded research projects focusing on various food system issues in Australia, Africa, Cambodia, China, the EU, India, Indonesia, Myanmar, North America, the Pacific Islands, Africa and Vietnam.

#### **Past Employment**

- 2016-2012, **Director (Foundation)**, Global Food Studies, and **Associate Professor**, Faculty of the Professions, University of Adelaide; South Australia, Australia
- 2012-2009, **Senior Lecturer** and 2008-2006, **Lecturer**, School of Agriculture, Food and Wine, University of Adelaide; South Australia, Australia
- 2007-2001, Assistant Professor and Associate Professor (with tenure), Department of Agricultural and Resource Economics (DARE), Colorado State University
- 2000-2001, **Instructor**, Agribusiness Management, Department of Agricultural Economics, University of Nebraska-Lincoln; Lincoln, Nebraska

#### **Research Highlights**

- Google Scholar: h-index = 29; citations = 4467; Scopus: h-index = 19
- In the top 20% of authors in economics in Australia (309/1568 authors from 177 Australian institutions, see <a href="https://ideas.repec.org/top/top.australia.html">https://ideas.repec.org/top/top.australia.html</a>);
- Since 2015, I have been the Chief/Primary/Lead Investigator on \$7.8M of research, and the co-PI (or a significant collaborator) on research projects totalling \$12.5M (see pp. 14-16);
- Supervised 17 PhD students to completion at the University of Adelaide (full list on p. 17);

- Delivered keynote and invited research talks at high profile international, national and local events, and have regularly conducted interviews with media.
- Research on food and nutrition labelling policy, traceability and food safety systems, and the
  implications of changing food retailing on dietary change has been used by policymakers and
  industry in Australia, the U.S., Canada, Indonesia and Vietnam.

#### **External Governance & Advisory Roles (Relevant)**

- President, Policy Advisory Council (PACI), Australian Centre for International Agricultural Research,
  Nominated by the Secretary of the Department of Foreign Affairs & Trade (DFAT) (3- year term
  beginning Sept 2020)
- Governance Board, The International Crop Research Institute for Semi-Arid Tropics (ICRISAT, headquarters in Hyderabad, India) (2015-2021), and Program Committee Chair (2018-2021)
- Independent Director, Grain Producers South Australia (GPSA) Governance Board (2017- present)
- Board of Directors, International Association of Agricultural Economists (elected 2021)
- Policy Advisory Group, South Australian Productivity Commission, (2019 present)
- Editor, Agribusiness: An International Journal (2021 present)
- Editorial Board, European Review of Agricultural Economics (2020-present)
- Associate Editor, Applied Economic Perspectives and Policy (2015 present)
- Blueprint Steering Committee and Markets Chair, South Australian Grains Industry (2019 2021)
- National Value Chain Expert Group, Primary Industries Ministerial Council (PIMC) (2010-2011)
- SA Beef Industry Development Board, Appointed by the SA Dept. of Premier & Cabinet (2008-2011)
- Meat Standards Australia Pathways Committee (2008-2011)
- Value Chain Development Team, SA Dept. of Premiere & Cabinet (2008-2009)
- USDA GAO Experts Panel on National Animal ID Systems (NAIS) (2007)

#### Leadership Roles at University of Adelaide (Current)

- Faculty of Professions Executive Team
- Faculty of Professions Governance Board
- Agri-food and Wine Advisory Board
- Agribusiness Advisory Board
- AgriFood and Wine Industry Engagement Executive Steering Committee
- Agri-food and Wine Internships Pilot Oversight Group
- Wine Steering Group
- Stretton Institute Agri-food Policy Team
- Indonesia Strategy Reference Group
- DVCR's Agriculture Strategy Working Group

#### **Professional Honours, Awards & Elected Positions**

- Distinguished Fellow, Australasian Agricultural and Resource Economics Society (AARES 2019)
- Honorary Fellow, Food Standards Australia New Zealand (FSANZ) (2016-current)
- President, Australasian Agricultural & Resource Economics Society (AARES) (2016-2017); Immediate Past President (2017-2018); President-Elect (2015-2016)
- Outstanding Group Extension Award (Project Coordinator), American Agricultural Economics Association (AAEA) (2007)
- Outstanding Extension Program Award, Western Agricultural Economics Association (2006)
- Outstanding Extension Program Award (Program Leader), Western Agricultural Economics Association (2005)
- Outstanding Extension Team Award, Western Regional Award (2005)
- Fellowship (Competitive), USDA, Agricultural Marketing Service, (2005)
- Outstanding Extension Team Award, Colorado State University State Award (2003)
- Faculty Appreciation Award, Agribusiness Association, Colorado State University (2002, 2003)

#### **Education**

- Doctor of Philosophy (PhD), Agricultural Economics, University of Nebraska-Lincoln (2001)
- Masters of Science (MS), Economics, South Dakota State University (1998)
- Bachelors of Science (BS), Animal Science, South Dakota State University (1996)

#### **University Teaching Experience (Postgraduate and Undergraduate)**

- Food and Agricultural Policy Analysis
- Agricultural, Wine and Food Marketing Principles
- Agribusiness Management
- Agricultural Production Economics
- Business Management for Applied Sciences
- Applied Econometrics
- Risk Management for Agribusinesses
- Led the development and delivered sections of an EdX Massive Open Online Course (MOOC):
   "Understanding Agribusiness, Value Chains, and Consumers in Global Food Systems" (over 13K enrolled since launching in late 2018, <a href="https://www.edx.org/course/understanding-agribusiness-value-chains-and-consum">https://www.edx.org/course/understanding-agribusiness-value-chains-and-consum</a>)

#### **Refereed Journal Publications**

- Garcez de Oliveira Padilha, L., Umberger, W.J. & Malek, L. (2021). Food choice drivers of potential lab-grown meat consumers in Australia. *British Food Journal*. pp. 1-18, (Forthcoming, accepted July 2021). DOI: 10.1108/BFJ-03-2021-0214
- 2. Johns, C., **Umberger, W.J.,** Lyon, P. & Maligalig, R 2021. Fijian food shopping behaviour: implications for policy makers and smallholder farmers. *Journal of Agribusiness in Developing and Emerging Economies*. pp. 1-18 (Forthcoming, accepted July 2021). DOI: 10.1108/JADEE-12-2020-0301
- 3. Garcez de Oliveira Padilha, L., Malek, L. & **Umberger, W.J.** (2021). Sustainable Meat: Looking through the Eyes of Australian Consumers. *Sustainability* 13(10): 5398. DOI:10.3390/su13105398
- 4. Maligalig, R., Demont, M., **Umberger, W.J.**, & Peralta, A. (2021). Understanding Filipino rice farmer preference heterogeneity for varietal trait improvements: A latent class analysis. *Journal of Agricultural Economics*, 72(1)134-157. DOI: 10.1111/1477-9552.12392
- 5. Malek, L. & **Umberger, W.J.** 2021. Distinguishing meat reducers from unrestricted omnivores, vegetarians and vegans: A comprehensive comparison of Australian consumers. *Food Quality and Preference*, 88: 104081. DOI: 10.1016/j.foodgual.2020.104081
- 6. Nguyen, D.A., **Umberger, W.J.,** & Zeng, D. 2020. Understanding Vietnamese urban consumers' nutrition label use, health concerns and consumption of food and beverages with added sugars. *Nutrients*, 1-18. DOI: 10.3390/nu12113335
- 7. Puga, G., **Umberger, W.J.,** & Gennari, A. 2020. The Impact of the European Grapevine Moth on Grape Production: Implications for Eradication Programs. *Journal of Wine Economics*, 14(4), 394-401. DOI:10.1017/jwe.2020.34
- 8. **Umberger, W. J.**, Rupa, J. A., & Zeng, D. (2020). Understanding food westernisation and other contemporary drivers of adult, adolescent and child nutrition quality in urban Vietnam. *Public Health Nutrition*, 23(14), 2571-2583. DOI:10.1017/S1368980020001354
- 9. Morales, E.L., Griffith, G., Fleming, E., Mounter, S., Wright, V., & **Umberger, W.** (2020). Preferences for Certified Beef with Animal Welfare and Other Credence Attributes in Australia. *Int. J. Food System Dynamics*, 11(3), 202-220. DOI: <a href="http://dx.doi.org/10.18461/ijfsd.v11i3.50">http://dx.doi.org/10.18461/ijfsd.v11i3.50</a>
- 10. Kragt, M., Lynch, B., Llewellyn, R., & **Umberger, W.J.** (2019). What farmer types are most likely to adopt joint venture farm business structures? *Australian Journal of Agricultural and Resource Economics*, 63(4), 881-896. DOI:10.1111/1467-8489.12332
- 11. Malek, L., **Umberger, W.J.**, Zhou, S., Makrides, M., & Huynh, E. (2019). Understanding Preferences for Dietary Supplements and Fortified Food during Pregnancy: A Discrete Choice Experiment. *Journal of Food Products Marketing*, *25*(5), 500-526. DOI:<u>10.1080/10454446.2019.1602094</u>
- 12. Maligalig, R., Demond, M., **Umberger, W.J.**, & Peralta, A. (2019). Off-farm employment increases women's empowerment: Evidence from rice farms in the Philippines. *Journal of Rural Studies*, *71*, 62-72. DOI: <a href="mailto:10.1016/j.jrurstud.2019.09.002">10.1016/j.jrurstud.2019.09.002</a>
- 13. Malek, L., **Umberger, W.J.**, & Goddard, E. (2019). Is anti-consumption driving meat consumption changes in Australia?. *British Food Journal*, 121(1), 123-138. DOI:10.1108/BFJ-03-2018-0183
- 14. Rupa, J., **Umberger, W.J.**, & Zeng, D. (2019). Does food market modernisation lead to improved dietary diversity and diet quality for urban Vietnamese households? *Australian Journal of Agricultural and Resource Economics*, 63(3), 499-520. DOI:10.1111/1467-8489.12308

- 15. Malek, L., **Umberger, W.J.**, & Goddard, E. (2019). Committed vs. uncommitted meat eaters: Understanding willingness to change protein consumption. *Appetite*, *138*, 115-126. DOI:10.1016/j.appet.2019.03.024
- 16. Malek, L., **Umberger, W.J.**, Makrides, M., Collins, C., & Zhou, S. (2018). Understanding motivations for dietary supplementation during pregnancy: A focus group study. *Midwifery*, *57*, 59-68. DOI:10.1016/j.midw.2017.11.004
- 17. Lynch, B., Llewellyn, R., **Umberger, W.J.**, & Kragt, M. (2018). Farmer interest in joint venture structures in the Australian broadacre grains sector. *Agribusiness*, *34*(2), 472-491. DOI:10.1002/agr.21525
- 18. Malek, L., **Umberger, W.J.**, Makrides, M., & Zhou, S. (2017). Predicting healthy eating intention and adherence to dietary recommendations during pregnancy in Australia using the Theory of Planned Behaviour. *Appetite*, *116*, 431-441. DOI:10.1016/j.appet.2017.05.028
- 19. Malek, L., **Umberger, W.J.**, & Rolfe, J. (2017). Segmentation of Australian meat consumers based on attitudes regarding farm animal welfare and the environmental impact of meat production. *Animal Production Science*, *58*(3), 1-11. DOI:10.1071/AN17058
- 20. Johns, C., Lyon, P., Stringer, R., & **Umberger, W.J.** (2017). Changing urban consumer behaviour and the role of different retail outlets in the food industry of Fiji. *Asia Pacific Development Journal*, *24*(1), 117-145. <a href="https://www.unescap.org/publication-series/asia-pacific-development--journal">https://www.unescap.org/publication-series/asia-pacific-development--journal</a>
- 21. Griffith, G., Baker, D., Fleming, E., Mounter, S., Malcolm, B., & **Umberger, W.J.** (2017). Chain failure and chain goods: re-thinking value chain upgrading and promotion in developing countries. *International Journal on Food System Dynamics*, 8(2), 146-154. DOI:10.18461/ijfsd.v8i2.825
- 22. Morales, L., Griffith, G., Wright, V., Fleming, E., **Umberger, W.J.**, & Hoang, N. (2017). Branding fresh food: Who is willing to pay more for beef?. *Acta Alimentaria*, *46*(4), 395-402. DOI:10.1556/066.2016.0015
- 23. Malek, L., **Umberger, W.J.**, Makrides, M., & Zhou, S. (2016). Poor adherence to folic acid and iodine supplement recommendations in preconception and pregnancy: a cross-sectional analysis. *Australian and New Zealand Journal of Public Health*, 40(5), 424-429. DOI:10.1111/1753-6405.12552
- 24. Malek, L., **Umberger, W.J.**, Makrides, M., & Zhou, S. (2016). Adherence to the Australian dietary guidelines during pregnancy: evidence from a national study. *Public Health Nutrition*, *19*(7), 1155-1163. DOI: <a href="https://doi.org/10.1017/S1368980015002232">10.1017/S1368980015002232</a>
- 25. Minot, N., Stringer, R., **Umberger, W.J.**, & Maghraby, W. (2015). Urban shopping patterns in Indonesia and their implications for small farmers. *Bulletin of Indonesian Economic Studies*, *51*(3), 375-388. DOI:10.1080/00074918.2015.1104410
- 26. Dodd, J., Ahmed, S., Karnon, J., **Umberger, W.J.**, Deussen, A., Tran, T., . . . & Robinson, J. (2015). The cost-effectiveness of providing antenatal lifestyle advice for women who are overweight or obese: the LIMIT randomised trial. *BMC Obesity*, 2(1), 14-1-14-9. DOI:10.1186/s40608-015-0046-4
- 27. **Umberger, W.J.**, Reardon, T., Stringer, R., & Mueller Loose, S. (2015). Market-channel choices of Indonesian potato farmers: a best-worst scaling experiment. *Bulletin of Indonesian Economic Studies*, *51*(3), 461-477. DOI:10.1080/00074918.2015.1108389
- 28. **Umberger, W.J.**, He, X., Minot, N., & Toiba, H. (2015). Examining the relationship between the use of supermarkets and over-nutrition in Indonesia. *American Journal of Agricultural Economics*, *97*(2), 510-525. DOI:10.1093/ajae/aau111
- 29. Toiba, H., **Umberger, W.J.**, & Minot, N. (2015). Diet transition and supermarket shopping behaviour: is there a link?. *Bulletin of Indonesian Economic Studies*, *51*(3), 389-403. DOI:10.1080/00074918.2015.1111997
- 30. Sahara, S., Minot, N., Stringer, R., & **Umberger, W.J.** (2015). Determinants and effects of small chilli farmers' participation in supermarket channels in Indonesia. *Bulletin of Indonesian Economic Studies*, 51(3), 445-460. DOI:10.1080/00074918.2015.1110851
- 31. Ahmed, S., Makrides, M., Sim, N., McPhee, A., Quinlivan, J., Gibson, R., & **Umberger, W.J.** (2015). Analysis of hospital cost outcome of DHA-rich fish-oil supplementation in pregnancy: evidence from a randomized controlled trial. *Prostaglandins, Leukotrienes and Essential Fatty Acids, 102-103*, 5-11. DOI:10.1016/j.plefa.2015.08.002
- 32. Griffith, G., Gow, H., **Umberger, W.J.**, Fleming, E., Mounter, S., Malcolm, B. and Baker, D. (2015). Refocussing on the Value Chain Perspective to analyse food, beverage and fibre markets.

- Australasian Agribusiness Perspectives, 104, 1-19. http://www.agrifood.info/perspectives/2015/Griffith\_et\_al.pdf
- 33. Morales, L., Griffith, G., Wright, V., Fleming, E., **Umberger, W.J.**, & Hoang, N. (2013). Variables affecting the propensity to buy branded beef among groups of Australian beef buyers. *Meat Science*, *94*(2), 239-246. DOI:10.1016/j.meatsci.2013.02.005
- 34. Sahara, S., **Umberger, W.J.**, & Stringer, R. (2013). Marketing preferences of small chilli farmers in Indonesia: An application of best-worst scaling. *Acta Horticulturae*, *1006*(1006), 309-316. DOI:10.17660/actahortic.2013.1006.39
- 35. Toiba, H., **Umberger, W.J.**, Minot, N., Stringer, R., & Wahida, M. (2013). Indonesian consumers' choice of food retail formats: Are traditional food retailers being "crowded out"? *Acta Horticulturae*, *1006*(1006), 373-380. DOI:10.17660/actahortic.2013.1006.47
- 36. Wahida, M., Toiba, H., **Umberger, W.J.**, & Minot, N. (2013). Exploring Indonesian consumers' willingness to pay for high-value agricultural products. *Acta Horticulturae*, *1006*(1006), 397-404. DOI:10.17660/ActaHortic.2013.1006.50
- 37. Boniface, B., **Umberger, W.J.**, & Stringer, R. (2013). Factors influencing consumption of dairy products: an exploratory study in Kota Kinabalu, Sabah, Malaysia. *Journal of Agribusiness Marketing*, 6, 14-36. file:///Users/a1155059/Downloads/JOAM 2013 12 v6 Paper02.pdf
- 38. Lynch, B., Llewellyn, R., & **Umberger, W.J.** (2012). What can family farms gain from corporate farms business models? *Farm Policy Journal*, 9(2), 51-62.
- 39. Puspitawati, E., Gyau, A., Stringer, R., & **Umberger, W.J.** (2011). Determinants of Trust in the Indonesian Potato Industry: A Comparison Among Groups of Potato Farmers. *Journal of Agribusiness*, 29(1),117-140. DOI: 10.22004/ag.econ.260160
- 40. **Umberger, W.J.** & Griffith, G. (2011). Beef cattle producer strategies to accommodate more concentrated and organised value chains and more discriminating consumers. *Farm Policy Journal*, 8 (3), 27-37.
- 41. Yong, C., Eskridge, K., Calkins, C., & **Umberger, W.J.** (2010). Assessing consumer preferences for ribeye steak characteristics using confounded factorial conjoint choice experiments. *Journal of Muscle Foods*, *21*(2), 224-242. DOI:10.1111/j.1745-4573.2009.00178.x
- 42. Boniface, B., Gyau, A., Stringer, R., & **Umberger, W.J.** (2010). Building producer loyalty in the Malaysian fresh milk supply chain. *Australian Agribusiness Review*, *18*(5), 66-84. <a href="http://www.agrifood.info/review/2010/Boniface\_et\_al.pdf">http://www.agrifood.info/review/2010/Boniface\_et\_al.pdf</a>
- 43. Mueller, S. & **Umberger, W.J.** (2009). Myth Busting: Who is the Australian Cask Wine Consumer? *Australian and New Zealand Wine Industry Journal*, 24(1), 48-54.
- 44. Mueller, S. & **Umberger, W.J.** (2009). What drives the Australian Cask Wine Consumer? *Australian and New Zealand Wine Industry Journal*, 24(2), 42-45.
- 45. Bastian, C., Ponnamaneni, P., Mooney, S., Ritten, J., Frasier, W., Paisley, S., Smith, A., & **Umberger, W.J.** (2009). Range Livestock Strategies Given Extended Drought and Different Price Cycles. *Journal of the American Society of Farm Managers and Rural Appraisers*. 72(1), 153-163.
- 46. **Umberger, W.J.**, Boxall, P., & Lacy, R. (2009). Role of credence and health information in determining US consumers' willingness-to-pay for grass-finished beef. *Australian Journal of Agricultural and Resource Economics*, *53*(4), 603-623. DOI:10.1111/j.1467-8489.2009.00466.x
- 47. McFadden, D., **Umberger, W.J.**, & Wilson, J. (2009). Growing a niche market: A targeted marketing plan for Colorado homestead ranches. *Review of Agricultural Economics*, *31*(4), 984-998. DOI:10.1111/j.1467-9353.2009.01478.x
- 48. **Umberger, W.J.**, McFadden, D., & Smith, A. (2009). Does Altruism Play a Role in Determining US Consumer Preferences and Willingness to Pay for Natural and Regionally Produced Beef?. *Agribusiness*, 25(2), 268-285. DOI:10.1002/agr.20194
- 49. Stringer, R. & **Umberger, W.J.** (2008). Food Miles, Food Chains and Food Producers: Consumer Choices in Local Markets. *Connections: Farm, Food and* Resource, 37. <a href="https://www.agrifood.info/Agrifood/connections/2008/Stringer\_Umberger.html">https://www.agrifood.info/Agrifood/connections/2008/Stringer\_Umberger.html</a>
- 50. Feuz, D., **Umberger, W.J.**, & Calkins, C. (2007). The Potential for Canadian Branded Beef Steaks in the U.S. Market: Results from an Experimental Auction. *Current Agriculture, Food and Resource Issues*, 8, 16-27. DOI:10.22004/ag.econ.46433

- 51. Loureiro, M. & **Umberger, W.J.** (2007). A choice experiment model for beef: What US consumer responses tell us about relative preferences for food safety, country-of-origin labeling and traceability. *Food Policy*, 32(4), 496-514. DOI: 10.1016/j.foodpol.2006.11.006
- 52. Bastian, C., Mooney, S., Nagler, A., Hewlett, J., Paisley, S., Smith, A., Frasier, W. & **Umberger, W.J.** (2006). Ranchers Diverse in their Drought Management Strategies. *Western Economics Forum*, (2), 1-8. DOI:10.22004/ag.econ.92871
- 53. Thilmany, D., **Umberger, W.J.**, & Ziehl, A. (2006). Strategic market planning for value-added natural beef products: A cluster analysis of Colorado consumers. *Renewable Agriculture and Food Systems*, 21(3), 192-203. DOI:10.1079/RAF2005143
- 54. Sitz, B., Calkins, C., Feuz, D., **Umberger, W.J.**, & Eskridge, K. (2006). Consumer sensory acceptance and value of wet-aged and dry-aged beef steaks. *Journal of Animal Science*, 84(5), 1221-1226. DOI:10.2527/2006.8451221x
- 55. Sitz, B., Calkins, C., Feuz, D., **Umberger, W.J.**, & Eskridge, K. (2005). Consumer sensory acceptance and value of domestic, Canadian, and Australian grass-fed beef steaks. *Journal of Animal Science*, 83(12), 2863-2868. DOI:10.2527/2005.83122863x
- 56. Loureiro, M. & **Umberger, W.J.** (2005). Assessing Consumer Preferences for Country-of-Origin Labeling. *Journal of Agricultural and Applied Economics*, 37(1), 49-63. DOI:10.1017/S1074070800007094
- 57. Schuck, E., Frasier, W., Webb, R., Ellingson, L., & **Umberger, W.J.** (2005). Adoption of more technically efficient irrigation systems as a drought response. *International Journal of Water Resources Development*, 21(4), 651-662. DOI:10.1080/07900620500363321
- 58. Ziehl, A., Thilmany, D., & **Umberger, W.J.** (2005). A cluster analysis of natural beef product consumers by shopping behavior, importance of production attributes, and demographics. *Journal of Food Distribution Research*, 36(1), 209-217. DOI:10.22004/ag.econ.26757
- 59. Mackay, W., Whittier, J., Field, T., **Umberger, W.J.**, Teichert, R., & Feuz, D. (2004). To Replace or Not to Replace: Determining Optimal Replacement Rates in Beef Cattle Operations. *Professional Animal Scientist*, 20(1), 87-93. DOI:10.15232/S1080-7446(15)31277-8
- 60. **Umberger, W.J.** (2004). Will consumers pay a premium for country-of-origin labeled meat?. *Choices,* 19(4), 15-19. DOI:10.22004/ag.econ.93391
- 61. Feuz, D., **Umberger, W.J.**, Calkins, C., & Sitz, B. (2004). U.S. consumers' willingness to pay for flavor and tenderness in steaks as determined with an experimental auction. *Journal of Agricultural & Resource Economics*, 29(3), 501-516. <a href="http://ageconsearch.umn.edu/handle/30913">http://ageconsearch.umn.edu/handle/30913</a>
- 62. **Umberger, W.J.** & Feuz, D. (2004). The usefulness of experimental auctions in determining consumers' willingness-to-pay for quality-differentiated products. *Review of Agricultural Economics*, 26(2), 170-185. DOI:10.1111/j.1467-9353.2004.00169.x
- 63. Killinger, K., Calkins, C., **Umberger, W.J.**, Feuz, D., & Eskridge, K. (2004). Consumer visual preference and value for beef steaks differing in marbling level and color. *Journal of Animal Science*, 82(11), 3288-3293. DOI:10.2527/2004.82113288x
- 64. Killinger, K., Calkins, C., **Umberger, W.J.**, Feuz, D., & Eskridge, K. (2004). Consumer sensory acceptance and value for beef steaks of similar tenderness but differing in marbling level. *Journal of Animal Science*, 82(11), 3294-3301. DOI: <a href="mailto:10.2527/2004.82113294x">10.2527/2004.82113294x</a>
- 65. Miller, K., Whittier, J., Peel, R., Enns, R., Bruemmer, J., & **Umberger, W.J.** (2004). Comparison of breeding and marketing systems for Red Angus cattle using an integrated computer-based spreadsheet. *Professional Animal Scientist*, 20(5), 429-436. DOI: <a href="https://doi.org/10.15232/S1080-7446(15)31341-3">10.15232/S1080-7446(15)31341-3</a>
- Killinger, K., Calkins, C., Umberger, W.J., Feuz, D., & Eskridge, K. (2004). A comparison of consumer sensory acceptance and value of domestic beef steaks and steaks from a branded, Argentine beef program. *Journal of Animal Science*, 82(11), 3302-3307. DOI:10.2527/2004.82113302x
- 67. Feuz, D. & **Umberger, W.J.** (2003). Beef cow-calf production. *Veterinary Clinics of North America-Food Animal Practice*, 19(2), 339-363. DOI:10.1016/S0749-0720(03)00023-9
- 68. Loureiro, M., **Umberger, W.J.**, & Hine, S. (2003). Testing the initial endowment effect in experimental auctions. *Applied Economics Letters*, 10(5), 271-275. DOI:10.1080/1350485032000056855
- 69. Tronstad, R., Lev, L., & **Umberger, W.J.** (2003). Surviving and thriving through direct farm marketing. *Western Economics Forum*, 2, 14-20. DOI: 10.22004/ag.econ.27968

- 70. Loureiro, M. & **Umberger, W.J.** (2003). Estimating consumer willingness to pay for country-of-origin labeling. *Journal of Agric & Resource Economics*, 28(2), 287-301. DOI:10.22004/ag.econ.31091
- 71. **Umberger, W.J.**, Feuz, D., Calkins, C., & Sitz, B. (2003). Country-of-origin labeling of beef products: US consumers' perceptions. *Journal of Food Distribution Research*, *34*(3), 103-116. DOI:10.22004/ag.econ.27050
- 72. **Umberger, W.J.**, Feuz, D., Calkins, C., & Killinger, K. (2002). U.S. consumer preference and willingness-to-pay for domestic corn-fed beef versus international grass-fed beef measured through an experimental auction. *Agribusiness*, 18(4), 491-504. DOI:10.1002/agr.10034

#### **Book Chapters**

- 1. **Umberger, W.J.**, Anders, S., & Goddard, E. (2015). Can food markets result in environmental benefits? J. Bennett (Ed.), in *Protecting the Environment, Privately* (pp. 153-181). New Jersey: World Scientific Publishing. DOI:10.1142/9789814675444 0008
- 2. Malek, L., **Umberger, W.J.,** Zhou, S. & Makrides, M. (2015). Understanding Drivers of Dietary Behavior before and during Pregnancy in Industrialized Countries, Bhutta & Makrides (Eds.), in *Health and Nutrition in Adolescents and Young Women: Preparing for the Next Generation*. (Vol 80, pp. 119–142). Prentice AM. Nestlé Nutrition Institute Workshop Series.
- 3. **Umberger, W.J.** (2007). Beef Quality, Beef Demand, and Consumer Preferences. D. VanOverbeke (Ed.), in *Handbook of Beef Safety and Quality* (pp 187-213). Binghamton, NY, USA: Haworth Press Inc. ISBN# 978-1-56022-323-8.
- 4. Tronstad, R., **Umberger, W.J.**, Lobo, R., Nakamoto, S., Curtis, K., Lev, L., Bailey, D., Ward, R., & Bastian, C. (2005). *Certification and Labeling Considerations for Agricultural Producers*. Arizona, USA: Western Extension Marketing Committee. Publication #1372. ISBN# 0-9748669-1-1.
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#### Grant, Government, & Outreach Reports & Proceedings (2006-2020 at University of Adelaide)

- 1. Umberger, W.J. (2021) "<u>Australian consumers' Responses to food safety incidents and outbreaks</u>." Final Report prepared for Food Standards Australia New Zealand. Submitted July. pp. 1-160
- Umberger, W.J. & Malek, L. (2021). "Future Market Insights for Australia's Chicken Meat Industry."
   AgriFutures Australia Publication No. 21-015, Project No. PRJ-010999. March. pp. 1-13. ISBN: 978-1-76053-158-4.
- 3. **Umberger, W.J.** et al. (2020). "The IndoDairy Smallholder Household Survey (ISHS) 'Farm-to-Fact' Series" A set of 21 Fact Sheets in English and Bahasa Indonesia based on analyses of household survey data from 600 smallholder dairy farming households in West Java Indonesia. Centre for Global Food and Resources, Adelaide. Available at: <a href="https://www.indodairy.net/en/resources/">https://www.indodairy.net/en/resources/</a>
- 4. **Umberger, W.J.**, Yargop, R., Nelle, S., & Wheeler, S. (2019). "Final Report: Insights on developing smallholder inclusive food value chain models for local and global markets." Final grant project report submitted to the Australian Department of Agriculture and Water Resources (DAWR), Trade and Market Access Division. July, pp. 1-161. Centre for Global Food and Resources, Adelaide. Available at: https://universityofadelaide.box.com/s/5iyzjwhvah13era8f9v2akusuu54lzd2
- Umberger, W.J., Dumbrell, N., & Yi, D. (2019). "Towards more profitable and sustainable vegetable farming systems in north-western Vietnam." Final grant project report for AGB/2012/059, submitted to the Australian Centre for International Agricultural Research (ACIAR). 30 June, pp. 1-117. ISBN 978-1-925747-68-3

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- 7. Dumbrell, N., **Umberger, W.J.**, Zeng, D., Nguyen, D., & Pagliuca, L. (2018). "The Vietnam urban food consumption & expenditure study: Fact Sheet Series." Factsheets 1-12, Available at: <a href="https://www.adelaide.edu.au/global-food/research/international-development/vietnam-consumer-survey/">https://www.adelaide.edu.au/global-food/research/international-development/vietnam-consumer-survey/</a>
- 8. **Umberger, W.J.**, Dumbrell, N., Pagliuca, L., Zeng, D., Rupa, J., & Nguyen, A. (2018). "A strategic approach to pro-poor consumer research in the Mekong region extended analyses." Final grant project report for AGB/2015/029, submitted to the Australian Centre for International Agricultural Research (ACIAR). October, pp. 1-117. Centre for Global Food & Resources, Adelaide. Available at: https://universityofadelaide.box.com/s/qd3db8hq7g37ib9m5izhggq4gfq1h69c
- 9. Dumbrell, N., **Umberger, W.J.**, Zeng, D., Nguyen, D., & Pagliuca, L. (2017). "The role of market research in agricultural development for North West Vietnam: The case of fruit and vegetables." Published abstract in the Proceedings of the North-west Vietnam Research Symposium: Mountains of Opportunity Symposium. ACIAR. Nov, pp. 161-163.
- 10. Genova, C., **Umberger, W.J.**, Newman, S., Peralta, A., & Zeng, D. (2017). "Do farmers reap what they sow? Impact of smallholder vegetable production on child nutrition in rural Vietnam." Published abstract in the Proceedings of the North-west Vietnam Research Symposium: Mountains of Opportunity Symposium. ACIAR. Nov, pp. 211-215.
- 11. Genova, C., **Umberger, W.J.**, Peralta, A., & Newman, S. (2017). "To market, to market: Does smallholder vegetable production lead to increased children's dietary diversity? Empirical evidence from North West Vietnam." Published abstract, Proceedings of the North-west Vietnam Research Symposium: Mountains of Opportunity Symposium. ACIAR. Nov, pp. 169-171.
- 12. Nguyen, D., **Umberger, W.J.**, Zeng, D., & Dumbrell, N. (2017). "Concerns and valuation of food quality and food safety in urban Vietnam." Published abstract, Proceedings of the North-west Vietnam Research Symposium: Mountains of Opportunity Symposium. ACIAR. Nov, pp. 172-175.
- 13. Zeng, D., **Umberger, W.J.**, & Rupa, J. (2017). "Food market modernization and diet-related health outcomes: Evidence from urban Vietnam." Published abstract, Proceedings of the North-west Vietnam Research Symposium: Mountains of Opportunity Symposium. ACIAR. Nov, pp. 166-168.
- 14. Newman, S., **Umberger, W.J.**, Wandshneider, T., Sautier, D., & Le Thi Hang Nga. (2016). Final Report to ACIAR for *C2013-182 Agribusiness Research Methods and Capacity Building*. pp. 1-38.
- 15. **Umberger, W.J.**, Permani, R., Granzin, B., & Ritchie, Z. (2015). "Supporting capacity building for research on improving market integration for dairy production systems in Indonesia" Final Report to ACIAR for AGB/2014/033. May, pp. 1-40.
- 16. Findlay, C., **Umberger, W.J.**, Bardsley, D., Tan, Y., & Watson, A. (2013). "Asian Food in Transition: Priority Research for Food Security and Sustainable Futures in Australia, China and the Asia-Pacific Region." The University of Adelaide, Adelaide. Available at: <a href="https://www.adelaide.edu.au/global-food/research/international-development/asian-food-transition/">https://www.adelaide.edu.au/global-food/research/international-development/asian-food-transition/</a>
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- 21. Sahara, S., **Umberger, W.J.**, Stringer, R., & Minot, N. (2013). "Characteristics of chili farmers in the traditional and supermarket channels." *High Value Agriculture Working Paper* #7. International Food Policy Research Institute (IFPRI), Washington, D.C. Available at: http://ebrary.ifpri.org/cdm/ref/collection/p15738coll2/id/127972
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- 24. Wahida, M., Toiba, H., **Umberger, W.J.**, & Minot, N. (2013). "Exploring Indonesian consumers' willingness to pay for high-value agricultural products." *High Value Agriculture Working Paper* #10. International Food Policy Research Institute (IFPRI), Washington, D.C. Available at: http://ebrary.ifpri.org/cdm/ref/collection/p15738coll2/id/127968
- 25. Sahara, S., Gyau, A., Stringer, R., & **Umberger, W.J.** (2013). "Determinants of Indonesian shallot growers' bargaining power in the Agrifood Transformation Era: A case in Brebes, central Java." *High Value Agriculture Working Paper* #11. International Food Policy Research Institute (IFPRI), Washington, D.C. Available at: <a href="http://ebrary.ifpri.org/cdm/ref/collection/p15738coll2/id/127964">http://ebrary.ifpri.org/cdm/ref/collection/p15738coll2/id/127964</a>
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- 30. Varnold, K., Calkins, C., Gordon, B., & **Umberger, W.J.** (2010). "Marketing Source-Verified Beef to Restaurant Patrons." Nebraska 2011 Beef Cattle Report, University of Nebraska Lincoln, Lincoln, NE.
- 31. **Umberger, W.J.** & Mueller, S. (2009). "Final Report: MLA /PIRSA Consumer Beef Survey Overview of Study & Sample Responses Discrete Choice Experiment Results, Sample and Segmentation." Oct.
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- 33. Tey, Y., Stringer, R., & **Umberger, W.J.** (2009). "Farm-Retail Price Spread for Pork in Malaysia." Munich Personal RePec Archive, Working Paper No. 14532.
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- 35. Lacy, R., **Umberger, W.J.**, Duckett, S., Wolfe, K., Clark-McKie, C., & Daniels, J. (2007). "Market Analysis of Forage Finished Beef in the Southeast." A final report prepared for the U.S. Department of Agriculture AMS Federal State Market Improvement Program Grant. #GA0446.

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- 37. Nagler, A., Bastian, C., Hewlett, J., Mooney, S., Paisley, S., Smith, A., Frasier, W., **Umberger, W.J.**, & Ponnameneni, P. (2007). "Multiple Impacts Multiple Strategies: How Wyoming Cattle Producers Are Surviving in Prolonged Drought." Bulletin B-1178. Cooperative Extension Service, College of Agriculture, University of Wyoming, Laramie, WY. Apr.
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## Papers (Contributed & Refereed) Presented at Academic & Professional Meetings (2015-2020)

- 1. **Umberger, W.J.**, Malek, L., & Ankeny, A. (2020). A nation divided over genetically modified (GM) food? Contributed Paper presented at 64<sup>th</sup> Annual AARES Conference, Perth, WA, 11-14 Feb.
- 2. **Umberger, W.J.** & Malek, L. (2020). How flexible are flexitarians? Examining diversity in dietary patterns, motivations and future intentions. Contributed Paper presented at 64<sup>th</sup> Annual AARES Conference, Perth, WA, 11-14 Feb.
- 3. Akzar, R., **Umberger, W.J.** & Peralta, A. (2020). The synergistic effects of multiple dairy feed technologies on Indonesian smallholder dairy farmers' milk productivity: A doubly robust analysis. Contributed Paper presented at 64<sup>th</sup> Annual AARES Conference, Perth, WA, 11-14 Feb.
- 4. Nguyen, A., **Umberger, W.J.**, Zeng, D. (2020). Food access and individual nutrient intake in urban Vietnam. Contributed Paper presented at 64<sup>th</sup> Annual AARES Conference, Perth, WA, 11-14 Feb.
- 5. Padilha, L., **Umberger, W.J.** & Malek, L. (2020). Consumers' perceptions and willingness to consume lab-grown meat versus farm-raised meat and plant-based protein alternatives. Contributed Paper presented at 64<sup>th</sup> Annual AARES Conference, Perth, WA, 11-14 Feb.
- 6. Akzar, R., **Umberger, W.J.** & Peralta, A. (2019). Adoption of multiple dairy farming technologies by the Indonesian smallholder dairy farmers: A latent class analysis approach. Contributed Paper presented at 63nd Annual AARES Conference, Melbourne, VIC, 12-15 Feb.
- 7. Genova, C., **Umberger, W.J.**, Newman, S., Peralta, A., & Zeng, D. (2019). The impact of smallholder vegetable production on child nutrition in rural Vietnam. 63nd Annual AARES Conference, Melbourne, VIC, 12-15 Feb.
- 8. Pagliuca, L., Dumbrell, N., **Umberger, W.J.**, & Zeng, D. (2018). Drivers of changing meat expenditure and consumption patterns in urban Vietnam. 62nd Annual AARES Conference, Adelaide, SA, 6-9 Feb.
- 9. Nguyen, A., **Umberger, W.J.**, & Zeng, D. (2018). Concerns and valuation of food quality and food safety in urban Vietnam. AARES 62nd Annual Conference, Adelaide, SA, 6-9 Feb.
- 10. Rupa, J., **Umberger, W.J.**, & Zeng, D. (2018). Food market modernization, dietary diversity and diet quality: Evidence from urban Vietnam. AARES 62nd Annual Conference, Adelaide, SA, 6-9 Feb.
- 11. Genova, C., **Umberger, W.J.**, Peralta, A., & Newman, S. (2018). The impact of smallholder vegetable production on child nutrition in rural Vietnam. AARES 62nd Annual Conference, Adelaide, SA, 6-9 Feb.

- 12. Malek, L., **Umberger, W.J.**, & Goddard, E. (2018). Australia's commitment to meat consumption: Segmentation of meat consumers on the basis of willingness to reduce meat consumption. AARES 62nd Annual Conference, Adelaide, SA, 6-9 Feb.
- 13. Akzar, R., Hetherington, J., **Umberger, W.J.**, & Peralta, A. (2018). Simultaneous decisions of Indonesian smallholder dairy farmers on farm-level adoption of multiple innovations. AARES 62nd Annual Conference, Adelaide, SA, 6-9 Feb.
- 14. Peralta, A., **Umberger, W.J.**, & Permani, R. (2018). Adoption of new technologies and improved management practices by smallholder dairy producers in Indonesia. AARES 62nd Annual Conference, Adelaide, SA, 6-9 Feb.
- 15. Purwati Saliem, H., Suryani, E., Akzar, R., Hetherington, J., & **Umberger, W.J.** (2018). Understanding women participation in Indonesian smallholder dairy farming sector. AARES 62nd Annual Conference, Adelaide, SA, 6-9 Feb.
- 16. Daryanto, A., Sahara, S., Akzar, R., & **Umberger, W.J.** (2018). Factors affecting profit efficiency of smallholder dairy farming in Indonesia. AARES 62nd Annual Conference, Adelaide, SA, 6-9 Feb.
- 17. Hetherington, J., Akzar, R., & **Umberger, W.J.** (2018). Production, consumption and household food security for Indonesian smallholder dairy producers. AARES 62nd Annual Conference, Adelaide, SA, 6-9 Feb.
- 18. Yargop, R., Akzar, R., & **Umberger, W.J.** (2018). A study on smallholder inclusive agrifood value chains in South East Asia. AARES 62nd Annual Conference, Adelaide, SA, Australia, 6-9 Feb.
- 19. Genova, C., **Umberger, W.J.**, Newman, S., & Peralta, A. (2017). To Market, to Market: Does smallholder vegetable production lead to increased children's dietary diversity and improved diet quality? Empirical evidence from Northwest Vietnam. Agricultural & Applied Economics Association Meeting, Chicago, IL, 31 Jul-1 Aug.
- 20. Zeng, D., **Umberger, W.J.**, & Rupa, J. (2017). Implications of Supermarket Revolution on Weight Outcomes of Vietnamese Urban Consumers. Agricultural & Applied Economics Association Meeting, Chicago, IL, 31 Jul-1 Aug.
- 21. **Umberger, W.J.**, Malek, L., & Goddard, E. (2017). Understanding drivers of increasing vegetarianism in Australia. 61st AARES Annual Conference, Brisbane, QLD, 7-10 Feb.
- 22. Maligalig, R., Demont, M., **Umberger, W.J.,** & Peralta, A. (2017). Farmer preferences for investments in varietal trait improvements: The case of rice farmers in Nueva Ecija, Philippines. 61st AARES Annual Conference, Brisbane, QLD, 7-10 Feb.
- 23. Yargop, R., Malek, L., Nelle, S., & **Umberger, W.J.** (2017). A study of drivers for industry growth and innovation in the South Australian food and agribusiness sector. 61st AARES Annual Conference, Brisbane, QLD, 7-10 Feb.
- 24. Genova, C., **Umberger, W.J.**, Newman, S., & Peralta, A. (2017). Linking smallholder vegetable production to children's diets: Evidence from rural Vietnam. 61st AARES Annual Conference, Brisbane, QLD, 7-10 Feb.
- 25. Rupa, J., Ahmed, S., **Umberger, W.J.**, & Zeng, D. (2017). Analysing the association between rural farm household health and economic shocks and food security in Bangladesh: A consolidated approach of measuring food security. 61st AARES Annual Conference, Brisbane, QLD, 7-10 Feb.
- 26. Ahmed, S., Dodd, J., Deussen, A., & **Umberger, W.J.** (2016). The influence of socio-economic location, diet and physical activity among overweight/obese pregnant mothers. AGRIFOOD XXIII, Adelaide, SA, 7 Dec.
- 27. Rupa, J., Ahmed, S., **Umberger, W.J.**, & Zeng, D. (2016). Analysing the association between rural farm household health and economic shocks and food security in Bangladesh: A consolidated approach of measuring food security. AGRIFOOD XXIII, Adelaide, SA, 7 Dec.
- 28. Maligalig, R., Demont, M., **Umberger, W.J.**, & Peralta, A. (2016). Farmers' preferences for varietal trait improvements: The case of rice farmers in Nueva Ecija, Philippines. Selected Paper presented at AGRIFOOD XXIII, Adelaide, SA, 10 Dec.
- 29. Malek, L., Windle, J., **Umberger, W.J.**, & Rolfe, J. (2016). Consumer valuation of and attitudes towards farm animal welfare claims. Plenary presentation, 31st Biennial Conference of the Australian Society of Animal Production, Adelaide, SA, Jul 4-7.
- 30. Malek, L., Windle, J., **Umberger, W.J.**, & Rolfe, J. (2016). Understanding consumers' willingness to pay for animal welfare and other credence claims in fresh meat products: a choice experiment study.

- Selected Paper at the Agricultural and Applied Economics Association (AAEA) Annual Meeting, Boston, MA, 2 Aug.
- 31. **Umberger, W.J.**, Malek, L., & Goddard, E. (2016). An Analysis of Factors Leading to Increasing Vegetarianism in Australia: Implications for the Food Industry. Paper presented in Organised Symposium: *Understanding Global Consumers' Motivations for Adopting a Vegetarian/Vegan Diet: A Comparison of Methods, Results and Policy Implications* at the Agricultural and Applied Economics Association Annual Meeting, Boston, MA, 2 Aug.
- 32. Malek, L., **Umberger, W.J.**, Makrides, M., & Zhou, S. (2016). A Novel Discrete Choice Experiment to Determine the Effects of Nutrition Knowledge and Information Provision on Preferences for Dietary Supplements During Pregnancy. Selected Paper at the Agricultural and Applied Economics Association Annual Meeting, Boston, MA, 2 Aug.
- 33. Suprehatin, S., **Umberger, W.J.**, & Yi, D. (2016). Horticultural crop diversification and staple food supply: empirical evidence from Indonesia. Selected Paper prepared for presentation at the joint collaboration of 26th Annual IFAMA World Conference & 12th Wageningen International Conference on Chain and Network Management (WICANEM), Aarhus, Denmark, Jun 19-23.
- 34. Malek, L., **Umberger, W.J.**, Rolfe, J., & Windle, J. (2016). Understanding consumers' willingness to pay for animal welfare and other credence claims in fresh meat products: a choice experiment study. Selected paper presentation at the 4th Nordic Conference on Consumer Research, Aarhus, Denmark, May 18-19.
- 35. Akzar, R., Permani, R., Wahida, M., & **Umberger, W.J.** (2016). Understanding Indonesian Smallholder Dairy Farmers' Decisions to Adopt Multiple Farm-Level Innovations. 60th AARES Conference, Canberra, ACT, 2 Feb.
- 36. Ara Rupa, J., Ahmed, S., & **Umberger, W.J.** (2016). Analysing the Impact of Household Health and Economic Shocks on Food Security and Dietary Diversity: Evidence from Rural Bangladesh. 60th AARES Conference, Canberra, ACT, 2 Feb.
- 37. Finizo, A., Ahmed, S., & **Umberger, W.J.** (2016). Understanding the determinants of diet quality among rural agricultural farm households in Fiji. Contributed Paper, 60th AARES Conference, Canberra, ACT, 2 Feb.
- 38. Finizo, A., Ahmed, S., & **Umberger, W.J.** (2016). Understanding the relationship between production diversity and dietary quality in smallholder farm households in Fiji. Contributed Paper, 60th AARES Conference, Canberra, ACT, 2 Feb.
- 39. Johns, C., **Umberger, W.J.**, & Stringer, R. (2016). Value chain analysis: providing an evidence base for agricultural development and policy interventions in Fiji. 60th AARES Conference, Canberra, ACT, 2 Feb.
- 40. Permani, R. & **Umberger**, **W.J.** (2016). Do contractual relations incentivize farmers' adoption of multiple innovations? Evidence from the Indonesian dairy sector. Contributed Paper, 60th AARES Conference, Canberra, ACT, 2 Feb.
- 41. Suprehatin, S., **Umberger, W.J.**, & Yi, D. (2016). Horticultural crop diversification, agricultural and off-farm income: empirical evidence from Indonesia. 60th AARES Conference, Canberra, ACT, 2 Feb.
- 42. **Umberger, W.J.**, Windle, J., Malek, L., Rolfe, J., & Anders, S. (2016). The Economics of Farm Animal Welfare and Consumer Choice Evidence from Australia. Contributed Paper, 60th AARES Conference, Canberra, ACT, 2 Feb.
- 43. Wahida, M., **Umberger, W.J.**, Minot, N., & Stringer, R. (2016). What motivates Indonesian smallholder to adopt non-conventional farming systems? 60th Australian Agricultural and Resource Economics Society, Canberra, ACT, 2-5 Feb.
- 44. Minot, N., Stringer, R., **Umberger, W.J.**, Wahida, M. (2015). Urban shopping patterns in Indonesia and their implications for small farmers. Contributed and selected paper, 29<sup>th</sup> Triennial International Conference of Agricultural Economists, Milan, Italy, 9 Aug.
- 45. Suprehatin, S., **Umberger, W.J.**, Yi, D., Stringer, R., & Minot, N. (2015). Can Understanding Indonesian Farmers' Preferences for Crop Attributes Encourage their Adoption of High Value Crops? Contributed and selected paper at the 29<sup>th</sup> Triennial International Conference of Agricultural Economists, Milan, Italy, 10 Aug.

- 46. Permani, R., **Umberger, W.J.**, Esparza Garcia, C. (2015). Do Smallholder-inclusive Business Models offer Opportunities for Growing the Indonesian Dairy Sector? Contributed and selected paper at the 29<sup>th</sup> Triennial International Conference of Agricultural Economists, Milan, Italy, 11 Aug.
- 47. Suprehatin, S., **Umberger, W.J.**, Yi, D., Stringer, R., & Minot, N. (2015). The Effect of Indonesian Farmer Preferences for Crop Attributes in the Adoption of Horticultural Crops: A Best-Worst Scaling Approach. Selected paper at the Agricultural and Applied Economics Association (AAEA) Annual Meetings, San Francisco, CA, Jul 26-28.

#### **Invited Lectures & Keynote Speeches (2015-2020)**

- 1. 2020. (Invited) "Future market insights for Australia's chicken meat industry." Welfare Forum for the Chicken Meat Industry, Agrifutures Online, 20 Sept.
- 2. 2020. (Invited) "<u>Understanding consumer perceptions and relative value of animal welfare</u>." VetFest 2020 Virtual Veterinary Conference, Australian Veterinary Association, 22 Jul.
- 3. 2020. (Keynote) "Future food values: What will consumers want and why?" 2020 Australian Institute of Food Science and Technology (AIFST) Virtual Convention, online presentation, 2 Jul.
- 4. 2020. (Invited Panellist) "Can we prevent COVID-19 from becoming a global food security issue?" The Stretton Online Agrifood Policy Webinar Series, 30 Apr.
- 5. 2020. (Invited Panellist) "The Future of Meat." South Australian Young Presidents Organisation, Williamstown, SA, 14 Feb.
- 6. 2020. (Invited Panellist) "Improving research for development outcomes through applied economics research: Examples from dairy and vegetable projects in SE Asia." Presentation at ACIAR Special Strategy Session held at 64<sup>th</sup> Annual AARES Conference, Perth, WA 11-14 Feb.
- 7. 2019. (Invited Panellist) "Effect of climate change on food supply: Consumer and government response." Science in the Pub, Adelaide, SA, 4 Oct.
- 8. 2019. (Keynote) "<u>Understanding consumer insight –how it has changed and how can we help promote meat products into the future</u>." Intercollegiate Meat Judging Conference, Wagga Wagga, NSW, 11 Jul.
- 9. 2019. (Keynote) "<u>Commercialization strategies of the Australian beef industry to access modern global value chains."</u> Australia-Mercosur Leadership Forum 3, Public goods in the meat industry: Australia as a benchmark Universidad ORT, Montevideo, Uruguay, 25 Jun.
- 10. 2018. (Keynote) "Demand for Animal Welfare and Ethical Attributes in Meat: What do consumers really value?" at "Animal Production 2018: Fostering innovation through the value chain" Conference in Wagga Wagga, NSW, 2 Jul.
- 11. 2018. (Keynote) <u>"Consumer demands & animal welfare: What do consumers really want?"</u> at the Better Beef Conference, Agriculture Victoria in Bendigo, VIC, 26 Jun.
- 12. 2018. (Invited Panel Presentation) <u>"Animal Welfare, Present and Future: Consumer Perspective"</u> at the 2018 Poultry Information Exchange Conference (PIX/AMC 2018), Gold Coast, QLD, 5 Jun.
- 13. 2018. (Invited Panellist) "What is the potential future role for economics and the social sciences in improving regulatory design and decision making" at the workshop "Better use of Economics and the Social Sciences in the Food Regulatory System" hosted by FSANZ Canberra, ACT, 9 Mar.
- 14. 2017. (Keynote) "Consumer preferences and consumption patterns for fruit and vegetables in urban Vietnam" at the "North-West Vietnam Research Symposium: Mountains of Opportunity" hosted by the Australian Centre for International Agricultural Research (ACIAR), Hanoi, Vietnam, Nov 22.
- 15. 2017. (Invited) "Delivering Agribusiness Studies to the Developing World" at the "World Food Security: Impacts, Opportunities and Partnerships Forum for Crawford Fund Adelaide, SA, 17 Nov.
- 16. 2017. (Invited) "Understanding consumers' preferences and willingness to pay for animal welfare and other credence claims in fresh meat products: a choice experiment study" to the SA Beef Industry Blueprint working group meeting, Adelaide, SA, 19 Oct.
- 17. 2017. (Invited) "Agribusiness Innovation to Combat Food Security and Dynamic Food Markets" at the Commonwealth Bank Innovation Lab, Adelaide, SA, 12 Oct.
- 18. 2017. (Invited Panellist and Speaker) Australia's future "hayday" at The Economist's Innovation as Competition: Australia's Asian Future Summit 2017, Sydney, NSW, Sep. Available at: <a href="https://events.economist.com/events-conferences/asia/innovation-as-">https://events.economist.com/events-conferences/asia/innovation-as-</a>

- competition#overviewhttps://www.marketingmag.com.au/news-c/porter-agribusiness/
- 19. 2017. (Invited) "Eating our words." Public Lecture for the University of Adelaide's Research Tuesdays Series, Adelaide, SA, 10 Oct. Available at: https://www.adelaide.edu.au/researchtuesdays/events/2017/october.html
- 20. 2017. (Presidential Address) "Seeing with New Eyes: Insights into Understanding Food Values." 61<sup>st</sup> Australian Agricultural and Resource Economics Society (AARES) Annual Conference, Brisbane, QLD, 8 Feb.
- 21. 2016. (Keynote) "Changing Consumer Patterns- An Australian Perspective" at the Vital Ingredient Sustainability Conference, hosted by the Australian Meat Processor Corporation (AMPC) Sydney, NSW, 30 Nov. Available at: <a href="https://www.youtube.com/watch?v=sSGllaAAAJk">https://www.youtube.com/watch?v=sSGllaAAAJk</a> <a href="https://www.facebook.com/AustralianMeatProcessorCorporation/videos/1813015968962915/">https://www.facebook.com/AustralianMeatProcessorCorporation/videos/1813015968962915/</a>
- 22. 2016. (Invited Lead Speaker) "Sustainable Agricultural Development for Global Food Security." Invited Plenary Presentation at the 2016 International Conference on Food Safety & Engineering (ICFSE), Solo, Indonesia, 18 Oct.
- 23. 2016. (Invited Keynote) "Changing Indonesian Food Consumers Challenges and Opportunities" at the Australia Indonesia Business Council (AIBC) SA: Australia and Indonesia The Future of Food event Adelaide, SA, 26 Sep.
- 24. 2016. (Invited Keynote) "Consumers in the Digital Age: Perceptions versus Reality" at the Food Standards Australia New Zealand (FSANZ) FSANZ "Celebrating 25 years of food standards setting" Canberra, ACT, 18 Aug. Available at: <a href="https://www.foodstandards.gov.au/about/Documents/Symposium%20presentations/FSANZ%2025%20Wendy%20Umberger.pdf">https://www.foodstandards.gov.au/about/Documents/Symposium%20presentations/FSANZ%2025%20Wendy%20Umberger.pdf</a>
- 25. 2015. (Invited Lead Speaker) "Demographic Trends and Consumer Preferences." At the "2015 National Agricultural Symposium Responding to Future Food Demands." Federal Reserve Bank of Kansas City Kansas City, MO, 14 Jul. Presentation Paper available at: <a href="https://www.kansascityfed.org/~/media/files/publicat/rscp/2015/umberger-paper.pdf?la=en">https://www.kansascityfed.org/~/media/files/publicat/rscp/2015/umberger-paper.pdf?la=en</a>
- 26. 2015. (Invited Lead Session Speaker) "An Agricultural Value Chain Approach to Addressing Food Security" at the *International Rural Women's Conference*, Adelaide, SA, 23 Mar.
- 27. 2015. (Invited Seminar) "Understanding Drivers of Food Quality." At the Food South Australia and SARDI, Adelaide, SA, 12 Jun.
- 28. 2015. (Invited Lead Speaker) "Consumer Demand for Quality" in the Communicating Food Quality session at the ABARES Outlook 2015 Conference, Canberra, ACT, 3 Mar. Available at: <a href="http://www.agriculture.gov.au/abares/outlook-2015/Pages/presentation-videos-transcripts/wendy-umberger.aspx">http://www.agriculture.gov.au/abares/outlook-2015/Pages/presentation-videos-transcripts/wendy-umberger.aspx</a>
- 29. 2015. (Invited Speaker) "The Different Hats of Market Research." Presented at the 3<sup>rd</sup> ACIAR-Crawford Fund Agribusiness Masterclass, Danang, Vietnam, 19 Mar.
- 30. 2015. (Invited Keynote) "Supermarkets, Diet Transition and Over-nutrition in Indonesia." At the workshop on Food Policies and Nutrition, *AARES Society Annual Conference*, Rotorua, NZ, 10 Feb.

# Externally Funded Grants & Contracts as Lead/Chief Investigator/Project Lead (University of Adelaide)

Datas	Trul.	E. J A	T	Total
Dates	Title	Funding Agency Australian Centre	Investigators	Awarded
			T. 1 337 T	
	D	for International	Umberger, W.J.,	
	Philippines smallholder dairy: Landscape	Agricultural	Granzin, B.,	
	analysis and research priorities	Research	Ritchie, Z., &	
2020-2021	(AGB/2020/120)	(ACIAR)	Hetherington, J.	\$246,060
	Understanding the behavioural and			
	attitudinal determinants of household food	Fight Food Waste	Umberger, W.J. &	
2020-2023	waste in Australia	CRC	Nguyen, T.	\$100,000
			Umberger W.J.,	
	Improving milk supply, competitiveness and		Peralta A., Granzin,	
	livelihoods in smallholder dairy chains in		B., Ritchie Z., &	
2016-2021	Indonesia (AGB/2012/099)	ACIAR	Hetherington J	\$2,052,306
2010 2021	Pacific Agribusiness Research for	710HHt	Tremering ton t	\$2,002,000
	Development Initiative Phase 2 - PARDI 2		Umberger, W.J.,	
			Johns, C, &	
2017 2021	(AGB/2014/057, *Administered by	ACTAD		¢110.070
2017-2021	University of the Sunshine Coast)	ACIAR	Thomson, L.	\$119,870
		Dept. of		
		Environment,		
	Economic analysis and methodologies for	Water & Natural		
	environmental policies, planning and	Resources	Umberger, W.J. &	
2017-2021	initiatives	(DEWNR)	Wheeler, S.	\$153,779
	Future market insights for Australia's		Umberger, W.J. &	
2018-2020	chicken meat industry (PRJ-010999)	AgriFutures	Malek, L.	\$188,970
	Travel support for IndoDairy project		,	
	members to visit Australian tropical dairy		Umberger, W.J. &	
2019	systems (C001445)	ACIAR	Hetherington, J.	\$25,675
201)	Revision and update of Markets for the Poor	Henric	Tretherington, v.	Ψ23,073
	(M4P) and Agribusiness Master Class			
2018-2010	(AMC) (AGB/2018/121)	ACIAR	Ilmhougou W I	\$222,311
2018-2010		ACIAK	Umberger, W.J.	\$222,311
	Towards more profitable and sustainable		Umberger, W.J.,	
2014 2010	vegetable farming systems in north-western	A CILA D	Newman S, & Yi,	#2 204 002
2014-2019	Vietnam (AGB/2012/059)	ACIAR	D.	\$2,204,883
	Increasing competitiveness and market			
	access of smallholders in NW Vietnam to			
	regional temperate fruit markets			
	(AGB/2012/60, *Administered by University		Umberger, W.J. &	
2014-2019	of Queensland)	ACIAR	Newman, S.	\$320,980
	A strategic approach to pro-poor consumer		, , ,	,,
	research in the Mekong Region – Extended			
2015-2018	analysis (AGB/2015/029)	ACIAR	Umberger, W.J.	\$155,690
2010 2010	Grass-fed markets and value chains for small	1101111	Jiinoigoi, W.U.	Ψ155,050
	scale and emerging beef cattle farmers in			
2012 2017	South Africa (LPS/2005/128, *Administered	ACIAD	Hashanas W. I	¢110 170
2013-2017	by University of New England)	ACIAR	Umberger, W.J.	\$119,178
	Development of research frameworks to			
	identify agrifood innovation opportunities			
	within the SEA and Mena Regions	Meat & Livestock	Umberger, W.J. &	
2016-2017	(A168465)	Australia Ltd	Johns, C.	\$28,500
	Indonesia Red Meat Sector Diagnostic;	Meat & Livestock	Umberger, W.J. &	
2015-2016	Market chain mapping (A.RMH.0022)	Australia Ltd	Permani, R.	\$74,761
	Research to inform Proposal P1028. Infant	Food Standards	ŕ	ĺ
	Formula, a review of Standard 2.9.1 Infant	Australia New	Umberger, W.J. &	
2016	Formula Products (A168632)	Zealand	Malek, L.	\$59,073
2010	1 01111414 1 104466 (11100032)		Umberger, W.J.,	407,010
	Developing smallholder inclusive food value	Australian Dept.	Findlay, C. &	
2015 2016				\$260.904
2015-2016	chain models for local and global markets	of Agriculture	Permani, R.	\$269,894

	Supporting capacity building for research on			
	improving market integration for dairy			
	production systems in Indonesia		Umberger, W.J. &	
2014-2015	(AGB/2014/033)	ACIAR	Permani, R.	\$147,719
	IndoBeef Preliminary Program and Projects			
	Development - Phase 1 Design			
	(LPS/2015/027, *Administered by		Umberger W.J. &	
2015	University of New England)	ACIAR	Permani, R.	\$8,000
	A strategic approach to pro-poor market and			
	consumer research in China and the Mekong		Umberger W.J. &	
2014-2015	region (AGB/2012/057)	ACIAR	Newman, S.	\$153,878
		Primary Industries		
	Research Case Studies of South Australian	& Resources SA		
2008-2010	Food and Wine Value Chains	(PIRSA)	Umberger W.J.	\$20,000
	Thinkers in Residence Program, Stage 1:			
	Beef consumer segmentation research to	Meat & Livestock		
2009	build supply chain capability (P.PSH.0427)	Australia Ltd	Umberger, W.J.	\$27,500
		Primary Industries		
	South Australian Red Meat Consumer	& Resources SA		
2008	Segmentation Study	(PIRSA)	Umberger, W.J.	\$20,000
	Examination of Australian consumer's	Winemakers		
	perceptions for wine product labelling	Federation of		
2008	policies	Australia	Umberger, W.J.	\$32,000
	Determining retailer and wholesaler demand	Primary Industries		
	and market potential for regionally-grown	& Resources SA		
2007	beef in South Australia	(PIRSA)	Umberger, W.J.	\$9,967

## **Externally Funded Grants & Contracts as Co-CI (University of Adelaide)**

Dates	Title	Funding Agency	Investigators	Total Awarded
Dates	WWW (What, Where and Why) of	Fight Food Waste	Wheeler, S. &	Awarueu
2020 2022	Household Food Waste Behaviour	CRC	,	\$260,000
2020-2022	Household Food Waste Benaviour	CRC	Umberger, W.J.	\$360,000
			Lowe A, Westra S,	
		A	Shi Q, Lu T,	
	Land A . 6 It	Australian Grape	Umberger, W.J.,	
	VitiVisor: An information, prediction and	and Wine	Wheeler S, Collins	
	advisory platform for viticulture (UA 1803-	Authority (Wine	C, Pagay V, Bennett	
2019-2022	1.5)	Australia)	B, Ostendorf B	\$2,038,597
			Searle I, Gibson R,	
			Deng Z, Zhang D,	
			Mather D,	
			Robertson S,	
			Burton R,	
		Department of	Umberger W.J.,	
	Australia-China Joint Research Centre of	Innovation,	Tyerman S,	
2016-2020	Grains for Health (ACSRF48187)	Industry, Science	Kravchuk O	\$1,000,000
			Ankeny R,	
			Umberger W.J.,	
	Getting to the meat of the matter: Social		Healing J, Howie C,	
	and economic issues in animal welfare in	Australian	Sheridan A,	
	Australia's livestock industries	Research Council	Tilbrook A, Gunner	
2014-2019	(LP130100419)	(ARC-Linkage)	E, Mackenzie L	\$388,892
		Australian	,	. ,
		Department of		
	Understanding parallel trade of Australian	Agriculture and	Zuo Z, Wheeler S,	
2018-2019	products to China (ATMAC201718-34-0)	Water Resources	Umberger W.J.,	\$93,000
		113.00	Roberts R, Zuo Z,	+30,000
	Challenges and opportunities for meeting		Umberger, W.J.,	
2017-2019	requirements of China mango markets	ACIAR	& Wheeler, S.	\$84,042
	1 requirements of china mange markets	7.00.00	- Wilcelet, 5.	707,072

			ı	
	(*Administered by Griffith University,			
	AGB/2016/007)			
	Value chain and policy interventions to			
	accelerate adoption of Happy Seeder zero		Loch, A.,	
	tillage in rice-wheat farming systems across		Umberger, W.J.,	
2017-2018	the Indo-Gangetic Plains (CSE/2017/101)	ACIAR	& Zuo, Z.	\$273,385
	Developing a sustainable business model for			
	upscaling the Agribusiness master class		Newman, S., &	
2015-2018	(AGB/2015/030)	ACIAR	Umberger, W.J.	\$101,750
			Makrides, M.,	
			Gibson, R., Ryan,	
			P., Zhou, S., Dodd,	
		National Health	J., Muhlhausler, B.,	
		and Medical	McPhee, A.,	
		Research Council	Penttila, I., &	
2012-2016	Foods for Future Australians (APP1035530)	(NHMRC)	Umberger, W.J.	\$2,146,013
		Cooperative		
		Research Centre -		
	Economic Evaluation for the Seafood CRC	Seafood Company	Stringer, R. &	
2009-2014	(2008/791)	Ltd	Umberger, W.J.	\$200,000
	Markets for high-value commodities in			
	Indonesia: Promoting competitiveness and		Stringer, R. &	
2008-2013	inclusiveness (ADP-2005-066)	ACIAR	Umberger, W.J.	\$392,031
	Linking vegetable farmers with markets in			
	West and Central Java, Indonesia		Stringer, R. &	
2008-2012	(AGB/2006/115)	ACIAR	Umberger, W.J.	\$71,677

## **Current PhD Student Supervision (Enrolled at University of Adelaide)**

			Supervisor		
Student Name	Research Topic	Citizenship	y Role	Status	Commenced
Mr Jack					
Hetherington	Using decision tools to fight food waste	Australia	Principal	Current	Jun 21
Mrs Chitpasong	Understanding drivers of consumer food				
Kousonsavath	purchasing behaviour in Laos	Laos	Principal	Current	Jul 20
Mr German Puga	Essays in Wine Economics	Argentina	Principal	Current	Feb 20
	Investigating Food Loss and Waste Reduction in				
Ms Trang Nguyen	the Food Supply Chain in Asia-Pacific Region	Vietnam	Principal	Current	Oct 19
	Adoption of Multiple Level Innovations and its				
	Implications for Dairy Smallholder Farmers'			Submitted	
	Competitiveness: Evidence from West Java			for Exam	
Mr Rida Akzar	Province, Indonesia	Indonesia	Principal	Aug 21	Nov 17
				Passed	
				Exam/	
				Final	
				Revisions	
Miss Livia Padilha	Social Network Analysis in Agriculture	Brazil	Principal	m Aug 21	Jul 17
				Current	
Mr Craig Johns	Fiji Horticulture Industry Transformation	Australia	Principal	(part-time)	Feb 13

### PhD Student Supervised to Completion (Enrolled at University of Adelaide)

			Supervisor	Complete	
Student Name	Research Topic	Citizenship	y Role	d	Commenced
	Testing food market integration: A study of the				
Mr Duc Nguyen	vegetable trade in the Indo China region	Vietnam	Principal	Feb 21	Mar 17
	The Effect of Smallholder Vegetable Production				
Mr Christian	on Children's Dietary Quality and Nutritional	The			
Genova	Outcomes: Evidence from Vietnam	Philippines	Principal	Dec 19	Jul 14
	Analysing the Drivers of Dietary Diversity, Diet				
	Quality and Household Food Security in				
	Developing Asia: Evidence from Urban				
Ms Jesmin Ara Rupa	Vietnam and Rural Bangladesh	Bangladesh	Principal	Feb 19	Mar 15
	Food System Transformation in Fiji: Exploring				
	the Determinants of Diet Quality and Health				
Miss Anna Finizio	Outcomes in Rural and Urban Households	Australia	Principal	Feb 19	Feb 13
	Eliciting Farmer Preferences for Rice Varietal				
	Trait Improvements Using an Experimental	The			
Miss Rio Maligalig	Methodology Based on Investment Games	Philippines	Principal	Feb 18	May 14
	The Potential for Innovative Farm Business				•
Mr Brendan Lynch	Structures in the Australian Grains Sector	Australia	Principal	Jun 17	Jan 13
•	Adoption of High Value Horticultural Crops in		•		
Mr . Suprehatin	Indonesia: Determinants and Impacts	Indonesia	Principal	Dec 16	Apr 13
•	Essays on the Economic Impacts of Climate		Co-		
Mr Kaixing Huang	Change on Agriculture and Adaptation	China	Supervisor	Oct 16	Aug 13
	The Impact of Customary Inter-Household				
	Transfers on Labour-led Cash Crop				
	Intensification among the Smallholder Farmers				
Mr Tim Martyn	of Malekular Island, Vanuatu	Australia	Principal	Dec 15	Apr 13
	A Study of the Relationship between Modern				
	Food Retail Penetration and Urban Indonesian				
	Consumers' Food Shopping Behaviour,				
Mr Hery Toiba	Consumption and Dietary Patterns	Indonesia	Principal	Dec 15	Apr 13
_	Food System Transformation in Indonesia:				
	Factors Influencing Demand and Supply for				
Mrs . Wahida	Alternative Pest Management Farming Systems	Indonesia	Principal	Jul 15	Apr 13
	Exploring the nutrition knowledge, attitudes and		Co-		
Dr Lenka Malek	practices of pregnant women in Australia	Australia	Supervisor	May 15	Mar 11
Mr Bonaventure	Buyer and Seller Relationships in Malaysia's		Co-	-	
Boniface	Dairy Industry	Malaysia	Supervisor	May 12	Aug 08
	The Transformation of Modern Food Retailers			-	_
	in Indonesia: Opportunities and Challenges for		Co-		
Mrs . Sahara	Smallholder Farmers	Indonesia	Supervisor	Dec 12	Jul 08
Miss Eka	Contracts and Marketing Decisions of		Co-		
Puspitawati	Indonesian Potato Growers	Indonesia	Supervisor	Jul 13	Jul 08
•			•		