

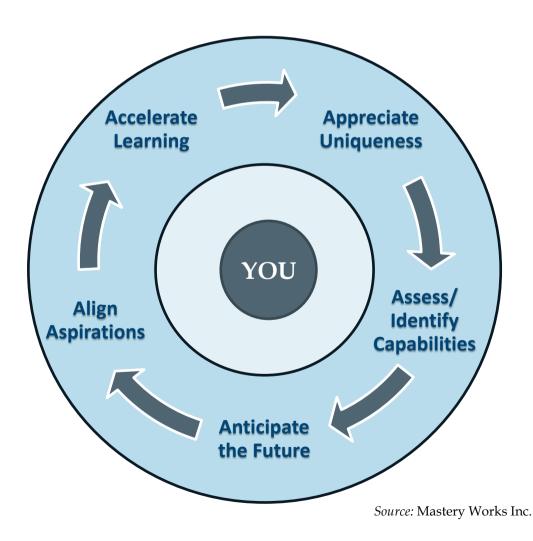
Development Conversation

The 5 A's Framework

The 5 A's Framework for Identifying Development Needs and Opportunities

There are five critical areas to consider when identifying your development needs and opportunities. They are the five A's: *Appreciate, Assess, Anticipate, Align and Accelerate* as follows:

- 1. **Appreciate uniqueness** recognise your unique talents, skills, abilities, personality traits, passion and accomplishments to tailor your development choices.
- 2. **Assess capabilities** –identify your current capabilities, your capacity to build your reputation, and your ability to achieve individual success as well as team success.
- 3. **Anticipate the future** –consider and anticipate future trends in your industry, organisation and profession and how these trends will affect your learning and future career choices.
- 4. **Align aspirations** ensure that you see how your aspirations, talents, goals and passion are in "sync" with the goals and direction of the University.
- 5. **Accelerate learning** connect to mentors, projects and learning opportunities to help achieve your objectives and support the University's future directions.



5A's Preparation Questions

Appreciate Uniqueness	 What do people say I do best? What aspects of my role most interest/excite me? When I have had a really good day at work, what have I been doing? What strengths have I been drawing on?
Assess / Identify Capabilities	 What do I see as the critical capabilities in my role? How do I see myself in relation to these? What feedback am I receiving? What do I see as my current strengths? How am I using these? How could I draw on them more? Where do I see my development focus? What steps would I like to take to improve in these areas/aspects? What individuals/books/events have most impacted me and why? In what ways will I develop the capabilities needed in my area/role for the future? What profile do I want to continue to build? How does this fit with the University's priorities?
Anticipate the Future	 What changes are affecting my work and what opportunities does this present? What are the trends in my area and how might they affect my future practice/work? What knowledge do I think I will need for the future? What changes could I make to my work that would satisfy me more? What might I need to stop doing and how might I go about doing this? What new challenges will help me grow? Academic Staff specific What new developments do I need to take into account in my course development? How will I encompass these into my teaching over the next year?
Align Aspirations	 In what ways would I like to see myself contributing to this new area? What is the long term vision for my career? What do I see as the next logical step for my career? What is working towards me achieving that next step? What doubts do I have that I may be able to reach the next step? What are my educational goals? How do I best like to learn? How can my potential best be developed? What tasks/work would I like to be involved in to increase my know-how? How will I go about implementing my professional development objectives? What is the most effective course of action for me? Two-three years from now, where would I like to be? What do I need to achieve now to accomplish this?
	 Academic Staff specific What aspirations do I have regarding promotion? How can I best position myself to achieve these? How do I view the balance between my commitments in research/teaching/administration and community engagement? How does this balance align with my promotional aspirations? Where do I think I can best focus in the coming year? How does that focus fit with the School/Faculty priorities?

Accelerate Learning

- In what ways will I develop the capabilities needed in my role/needed for the future/needed to achieve my promotional or career aspirations?
- What learning methods and opportunities most interest and enable me?
- Who could be a valuable mentor for me?
- What professional networks do I have in place and how I am working with these?
- How can I get the support I need?
- What is currently in place that will enable the next step for me?

Academic Staff specific

- Where am I aiming to publish my research? Which journals am I planning to target?
- In what other ways do I think I could usefully gain recognition for my research contribution?

Source: Corporate Leadership Council (adapted)